MONTANA'S HOSPITALS:



Sixth Annual Report prepared for Montana Attorney General Tim Fox





MONTANA OFFICE OF CONSUMER PROTECTION

ATTORNEY GENERAL STATE OF MONTANA

Tim Fox Attorney General



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Fellow Montanans:

In 2008, my predecessor Attorney General Mike McGrath published the first Montana Hospitals Report. Upon its release, he pointed out that the "Attorney General's Office has the dual role of protecting consumers and monitoring nonprofit corporations." Then as now, the dedicated public servants at the Montana Department of Justice take this responsibility seriously.

When the first report was commissioned, there were concerns about how hospitals handled account collections, charity care policies, and patient bankruptcies. Over the years, the report has given us insight into these issues as well as contextual data for ensuring hospitals continue to provide adequate levels of charity care.

The majority of Montana's hospitals – 46 of 60 – are classified as 501(c)(3) charitable organizations by the U.S. Internal Revenue Service (IRS) and are exempt from federal and state income taxes as well as state and local property taxes. The IRS requires these hospitals to provide a "community benefit" in exchange for their tax-exempt status. While a specific dollar amount is not required, the general expectation is that the benefits are commensurate with the value of the exemption.

Key points from the 2014 report include:

- In Fiscal Year 2011, Montana's nonprofit hospitals provided nearly \$215 million in total community benefits.
- In FY2011, large nonprofit hospitals provided \$188,685,876 in total community benefits, up from \$166,245,443 in 2010. Those benefits were 366% of the value of the hospitals' tax exemptions, up from 284% in 2010.
- In FY2011, small nonprofit hospitals provided \$26,061,793 in total community benefits, down from \$27,913,613 in 2010. Those benefits were 406% of the value of the hospitals' tax exemptions, up from 325% in 2010.
- In FY 2011, though large hospitals received slightly fewer charity care applications than in 2010, the approval rate increased from 91.18% to 94.83%.
- In FY2011, small hospitals received more charity care applications than in 2010 and the approval rate increased from 86.64% to 92.04%.
- In FY2011, uncompensated care accounted for a median amount of 6.37% of operating expenses at large hospitals and 5.53% at small hospitals. The median amount for all U.S. hospitals was 5.9%.

- In FY2011, for all Montana hospitals, accounts totaling approximately 4.38% of operating revenues were sent to collection agencies.
- In FY2011, the average dollar value of patient accounts that hospitals wrote off in bankruptcy was \$1,644 so low that the report concludes those accounts were not the cause of bankruptcy but became included when patients sought bankruptcy due to other financial problems.

There is no doubt that the provision of health care in Montana and throughout the U.S. is experiencing significant changes. With many of the 2010 Affordable Care Act's provisions still in early stages of implementation, and some yet to be implemented, it is too soon to predict with accuracy whether the cost of charity care will increase or decrease in the years ahead.

Montana's hospitals invest considerable time and resources into providing vital services in communities large and small across our state, and charity care is a fundamental part of that service. Now more than ever – as the delivery and financing of health care continue to undergo dramatic changes – it is important that our hospitals continue to provide these services to Montanans.

Sincerely,

Tim Fox

Attorney General

Montana's Hospitals: Issues and Facts Related to the Charitable Purposes of Our Hospitals and the Protection of Montana Consumers Sixth Annual Report

Prepared for Montana Attorney General

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By

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I. INTRODUCTION

This is the sixth in a series of reports commissioned by the Montana Attorney General that evaluates the community benefits derived from Montana's nonprofit hospitals in return for their tax exempt status. Most (46 of 60) hospitals in Montana are designated as 501(c)(3) charitable organizations. As such, they enjoy exemption from federal and state income taxes, state and local property taxes, and they can issue tax exempt bonds. In return, Internal Revenue Service (IRS) regulation requires nonprofit hospitals to provide a "community benefit". Federal regulations do not require that a specific amount of community benefit be furnished in exchange for its tax exemption, but the expectation is that the benefits provided will be proportionate to the value of the tax exemption.¹

In this edition, we will present data and information taken from reports provided by the hospitals about their fiscal year that ended in 2011 and from prior years. Where appropriate, all financial data are inflation adjusted to reflect 2006 dollars. In the study group of 22 hospitals, 10 are classified as Prospective Payment System (PPS) hospitals by the federal government and 12 have the federal designation Critical Access Hospital (CAH). For this report, the PPS hospitals are referred to as "large hospitals" and the CAH facilities are referred to as "small hospitals." Table 1 is a list of the study hospitals.

Table 1
Montana Hospitals- 2011 Community Benefits Study

| LARGE (PROSPECTIVE PAYMENT SYSTEM) HOSPITALS | SMALL (CRITICAL ACCESS) HOSPITALS |
|--|-----------------------------------|
| FACILITY NAME/CITY | FACILITY NAME/CITY |
| BENEFIS HEALTH SYSTEM GREAT FALLS | CENTRAL MT MED. CENTER LEWISTOWN |
| BILLINGS CLINIC | COMMUNITY OF ANACONDA |
| BOZEMAN DEACONESS | FRANCIS MAHON DEAC. GLASGOW |
| COMMUNITY MED. CTR. MISSOULA | GLENDIVE MEDICAL CENTER |
| KALISPELL REGIONAL HEALTHCARE | HOLY ROSARY MILES CITY |
| NORTHERN MONTANA HOSPITAL HAVRE | LIVINGSTON HEALTHCARE |
| ST. JAMES BUTTE | MARCUS DALY MEMORIAL HAMILTON |
| ST. PATRICK MISSOULA | NORTH VALLEY WHITEFISH |
| ST. PETER HELENA | SIDNEY HEALTH CENTER |
| ST. VINCENT BILLINGS | ST. JOHN'S LUTHERAN LIBBY |
| | ST. JOSEPH POLSON |
| | ST. LUKE COMMUNITY RONAN |

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¹ In 1956 the Internal Revenue Service requirements for a hospital to qualify as tax exempt stated, very simply, that a hospital must "...provide charity care to the extent of its financial ability." In the years following the enactment of Medicare and Medicaid, the regulations became less specific as the "community benefit" standard was introduced. In so many words, federal law reflects an expectation that tax exempt hospitals will provide a community benefit proportionate to the value of their tax exemption.

II. COMMUNITY BENEFIT IN RETURN FOR TAX EXEMPTION

The exchange society makes by granting tax exempt status to Montana hospitals is the community benefit they provide in return. To evaluate this exchange we compare the value of the nonprofit hospitals' tax exemptions to the costs of the community benefits they provided. We calculate the value of the tax exemption for both operating income (patient care activities) and total income (includes non-operating income such as investment earnings and rental income) because total income can vary significantly from year to year.

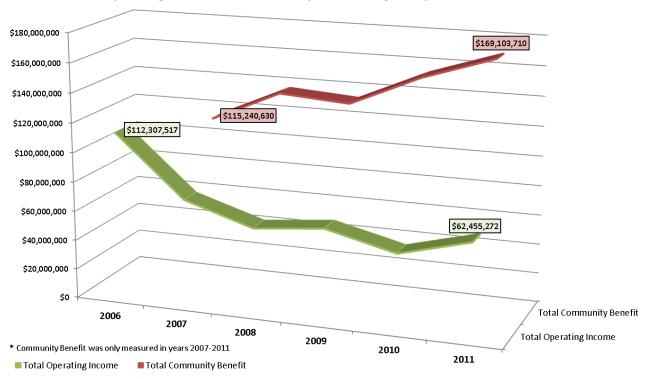
Table 2 shows this comparison and reveals that, in fiscal year (FY)2011, for large hospitals, community benefits costs increased over FY2010 by \$22.4 million while for small hospitals, the cost of community benefits provided declined by \$1.9 million. As shown in the last column in Table 2, combined, the study hospitals provided community benefits of approximately 500% of the value of their tax exemption on operating income. The detail behind this calculation is shown in Appendix 1. A look at long term trends for large hospitals is shown in Graph 1. Since 2006, operating income has declined by \$50 million while the cost of community benefits has grown by the same amount since 2007 (in 2006 total community benefit costs were not calculated). Graphs 2A and 2B show the primary elements of the community benefit costs for large and small hospitals.

Table 2

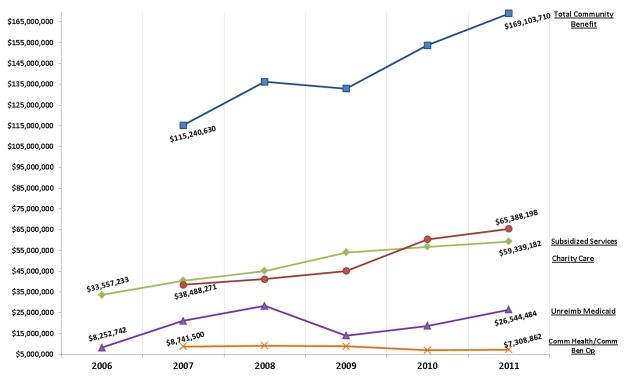
Community Benefit Costs Compared to Value of Tax Exemption – 2011

| | | TOTAL | , | /ALUE TAX | OPR.INC COMMUNITY | , | VALUE TAX | TOTAL INC. |
|-----------------------------------|----|--------------|----|---------------|----------------------|----|---------------|------------|
| FACILITY | C | OMMUNITY | Ε | XEMPTION | BENEFIT % | E | XEMPTION | BENEFIT % |
| | BE | ENEFIT COST | | OPR.INC. | TAX | | TOTAL INC. | TAX |
| | | | | | EXEMPTION | | | EXEMPTION |
| BENEFIS HEALTH SYSTEM GREAT FALLS | | \$23,921,140 | | \$8,988,721 | 266.12% | | \$9,898,062 | 241.67% |
| BILLINGS CLINIC | | \$30,704,697 | | \$8,137,911 | 377.30% | | \$16,316,319 | 188.18% |
| BOZEMAN DEACONESS HOSPITAL | | \$16,392,100 | | \$6,099,971 | 268.72% | | \$7,258,181 | 225.84% |
| COMMUNITY MEDICAL CENTER MISSOULA | | \$12,907,938 | | \$2,618,465 | 492.96% | | \$3,510,107 | 367.74% |
| KALISPELL REGIONAL HEALTHCARE | | \$18,239,707 | | \$1,257,114 | 1450.92% | | \$3,635,862 | 501.66% |
| NORTHERN MONTANA HOSPITAL HAVRE | | \$3,247,605 | | \$562,185 | 577.68% | | \$1,094,561 | 296.70% |
| ST. JAMES BUTTE | | \$7,315,058 | | (\$1,841,832) | * | | (\$1,842,842) | * |
| ST. PATRICK HOSPITAL | | \$30,923,674 | | \$7,137,120 | 433.28% | | \$7,920,938 | 390.40% |
| ST. PETER HELENA | | \$15,586,464 | | \$2,617,124 | 595.56% | | \$4,263,236 | 365.60% |
| ST. VINCENT HEALTHCARE | | \$29,447,493 | | \$3,773,412 | 780.39% | | \$4,283,622 | 687.44% |
| 2011 Total/Median | \$ | 188,685,876 | \$ | 39,350,190 | 493% | \$ | 56,338,046 | 366% |
| 2010 Total/Median | \$ | 166,245,443 | \$ | 32,258,169 | 413% | \$ | 52,030,182 | 284% |
| | | | | | | | | |
| CENTRAL MONTANA MEDICAL CENTER | \$ | 1,371,263 | \$ | (260,828) | * | \$ | 337,832 | 405.90% |
| COMMUNITY HOSPITAL OF ANACONDA | \$ | 3,519,222 | \$ | 465,235 | 756.44% | \$ | 390,639 | 900.89% |
| FRANCES MAHON DEACONESS HOSPITAL | \$ | 3,154,872 | \$ | 763,316 | 413.31% | \$ | 959,256 | 328.89% |
| GLENDIVE MEDICAL CENTER | \$ | 2,724,633 | \$ | (285,152) | * | \$ | (86,443) | * |
| HOLY ROSARY MILES CITY | \$ | 2,409,692 | \$ | 261,651 | 920.96% | \$ | 224,657 | 1072.61% |
| LIVINGSTON HEALTHCARE | \$ | 680,392 | \$ | 69,831 | 974.34% | \$ | 217,707 | 312.53% |
| MARCUS DALY MEMORIAL HOSPITAL | \$ | 2,050,155 | \$ | 494,004 | 415.01% | \$ | 644,505 | 318.10% |
| NORTH VALLEY HOSPITAL | \$ | 1,529,267 | \$ | (125,712) | * | \$ | 189,463 | 807.16% |
| SIDNEY HEALTH CENTER | \$ | 1,522,672 | \$ | (369,591) | * | \$ | 322,084 | 472.76% |
| ST. JOHN'S LUTHERAN HOSPITAL | \$ | 2,755,855 | \$ | 88,612 | 3110.04% | \$ | 201,190 | 1369.78% |
| ST. JOSEPH MEDICAL CENTER | \$ | 1,076,966 | \$ | 264,904 | 406.55% | \$ | 279,791 | 384.92% |
| ST. LUKE COMMUNITY HOSPITAL | \$ | 3,266,804 | \$ | 1,036,019 | 315.32% | \$ | 1,021,159 | 319.91% |
| 2011 Total/Median | \$ | 26,061,793 | \$ | 2,402,288 | 586% | \$ | 4,701,840 | 406% |
| 2010 Total/Median | \$ | 27,913,613 | \$ | 4,524,144 | 321% | \$ | 6,302,035 | 325% |

Graph 1
Operating Income and Community Benefit Large Hospitals – 2006-2011*



Graph 2A
Trends in Community Benefit 2006*-2011: Large Hospitals (Inf Adj)



\$25,000,000 **Total Community** \$23,357,699 Benefit \$22,500,000 \$20,000,000 \$17,500,000 \$15,000,000 \$14,862,604 \$12,500,000 512,693,189 Subsidized Services \$10,000,000 \$7,500,000 \$6,600,895 **Charity Care** \$5,498,468 \$5,000,000 \$4,025,555 \$1,817,595 Unreimb Medicaid \$2,500,000 \$2,386,495 5974,142 Comm Health/Comm \$1,050,816 \$0 Ben Op 2008 2009 2010 2011

Graph 2B
Trends in Community Benefit 2008-2011: Small Hospitals

III. COMMUNITY BENEFITS

The cost of community benefits provided by all study hospitals in 2011 was almost \$215 million. These costs consisted of nine separate categories of community benefit that are recognized by the IRS and reported in the hospitals' informational tax return (Form 990). Appendix 2 provides a full description of community benefits. Because hospitals vary so greatly in size, comparing the amount of community benefits among and between hospitals is best done as a percentage of the hospitals' operating expenses. Table 3 provides this comparison. The reader can see the variation from highest to lowest percent of operating cost. An itemization of community benefit costs for each hospital can be found in Appendix 3. To see how community benefit expenditures have changed for the individual hospitals since 2007, see the supplement to this report. Because they constitute the majority of community benefits, we will look at charity care and subsidized services in detail.

Table 3
Community Benefit Cost and Percent Operating Expense – 2011

| FACILITY | TOTAL COMMUNITY BENEFIT COSTS | CB% OPERATING EXPENSE |
|-----------------------------------|-------------------------------|-----------------------|
| ST. PATRICK HOSPITAL | \$30,923,674 | 13.65% |
| ST. PETER HELENA | \$15,586,464 | 11.08% |
| BOZEMAN DEACONESS HOSPITAL | \$16,392,100 | 9.85% |
| ST. VINCENT HEALTHCARE | \$29,447,493 | 9.53% |
| COMMUNITY MEDICAL CENTER MISSOULA | \$12,907,938 | 9.10% |
| ST. JAMES BUTTE | \$7,315,058 | 7.72% |
| KALISPELL REGIONAL HEALTHCARE | \$18,239,707 | 7.54% |
| BENEFIS HEALTH SYSTEM GREAT FALLS | \$23,921,140 | 7.34% |
| NORTHERN MONTANA HOSPITAL HAVRE | \$3,247,605 | 6.29% |
| BILLINGS CLINIC | \$30,704,697 | 6.20% |
| Total/Median | \$188,685,876 | 8.41% |
| | | |
| FRANCES MAHON DEACONESS HOSPITAL | \$3,154,872 | 11.99% |
| ST. JOHN'S LUTHERAN HOSPITAL | \$2,755,855 | 10.48% |
| COMMUNITY HOSPITAL OF ANACONDA | \$3,519,222 | 10.82% |
| ST. LUKE COMMUNITY HOSPITAL | \$3,266,804 | 8.89% |
| GLENDIVE MEDICAL CENTER | \$2,724,633 | 6.52% |
| HOLY ROSARY MILES CITY | \$2,409,692 | 6.15% |
| CENTRAL MONTANA MEDICAL CENTER | \$1,371,263 | 5.36% |
| MARCUS DALY MEMORIAL HOSPITAL | \$2,050,155 | 4.43% |
| ST. JOSEPH MEDICAL CENTER | \$1,076,966 | 4.24% |
| NORTH VALLEY HOSPITAL | \$1,529,267 | 3.80% |
| SIDNEY HEALTH CENTER | \$1,522,672 | 3.46% |
| LIVINGSTON HEALTHCARE | \$680,392 | 2.09% |
| Total/Median | \$26,061,793 | 5.75% |

IV. CHARITY CARE

Charity care can be considered the cornerstone community benefit provided by nonprofit hospitals. The original IRS criteria for tax exempt status established in 1956 required that a hospital provide charity care "...to the extent of its financial ability". All subsequent deliberations about hospital tax exemption up to the present time have specifically involved charity care. For this reason, this report's examination of charity care has included a review of each hospital's policy on charity care, the public's accessibility to the policy, the number of applications received and approved, and the bad debts expense incurred. The broad view of charity care over six years shows the inflation adjusted cost of charity care provided by large hospitals growing by 75% (\$33.5 million to \$59.3 million). Small hospital charity care costs have increased 64% during the past four years (\$40.3 million - \$66.0 million). However, it is noteworthy that small hospital charity costs have actually declined each of the past two years (Graph 2B demonstrates this). Table 4 shows the amount of charity care in 2011 by percent of operating expense and surplus. Changes over time in the amount of charity care provided by each hospital are available in a supplement to this report.

The IRS instructions for reporting charity care call for hospitals to deduct from charity care costs any amounts of Medicaid reimbursement in excess of cost. Seven hospitals failed to make this adjustment.

Table 4
Charity Care Percent of Operating Expense/Surplus – 2011

| FACILITY NAME/CITY | СН | IARITY COSTS 2011 | CHARITY CARE AS A PERCENT OF OP. EXPENSE | CHARITY CARE % OP. SURPLUS |
|-----------------------------------|----|----------------------|--|-------------------------------------|
| ST. PATRICK HOSPITAL | \$ | 10,179,813 | 4.49% | 67.87% |
| ST. VINCENT HEALTHCARE | \$ | 11,214,648 | 3.63% | 143.89% |
| BOZEMAN DEACONESS HOSPITAL | \$ | 5,949,813 | 3.57% | 43.86% |
| ST. PETER HELENA | \$ | 4,642,272 | 3.30% | 100.88% |
| ST. JAMES BUTTE | \$ | 2,975,920 | 3.14% | * |
| BILLINGS CLINIC | \$ | 13,980,338 | 2.82% | 108.88% |
| BENEFIS HEALTH SYSTEM GREAT FALLS | \$ | 8,391,932 | 2.58% | 66.43% |
| KALISPELL REGIONAL HEALTHCARE | \$ | 5,822,111 | 2.41% | 838.72% |
| COMMUNITY MEDICAL CENTER MISSOULA | \$ | 2,317,707 | 1.63% | 39.29% |
| NORTHERN MONTANA HOSPITAL HAVRE | \$ | 734,257 | 1.42% | 50.23% |
| 2011 Total/Median | \$ | 66,208,811 | 2.98% | 67.87% |
| 2010 Total/Median | \$ | 61,418,318 | 2.76% | 78.93% |
| | | | | |
| HOLY ROSARY MILES CITY | \$ | 1,699,001 | 4.34% | 319.68% |
| ST. JOSEPH MEDICAL CENTER | \$ | 1,005,539 | 3.96% | 435.99% |
| FRANCES MAHON DEACONESS HOSPITAL | \$ | 696,091 | 2.65% | 36.34% |
| ST. JOHN'S LUTHERAN HOSPITAL | \$ | 548,037 | 2.08% | 266.16% |
| CENTRAL MONTANA MEDICAL CENTER | \$ | 479,247 | 1.87% | * |
| LIVINGSTON HEALTHCARE | \$ | 602,988 | 1.85% | 354.32% |
| GLENDIVE MEDICAL CENTER | \$ | 607,810 | 1.45% | * |
| SIDNEY HEALTH CENTER | \$ | 470,123 | 1.07% | * |
| NORTH VALLEY HOSPITAL | \$ | 419,610 | 1.04% | * |
| COMMUNITY HOSPITAL OF ANACONDA | \$ | 331,881 | 1.02% | 28.32% |
| MARCUS DALY MEMORIAL HOSPITAL | \$ | 343,132 | 0.74% | 60.69% |
| ST. LUKE COMMUNITY HOSPITAL | \$ | 161,614 | 0.44% | 8.22% |
| 2011 Total/Median | \$ | 7,365,073 | 1.65% | 163.43% |
| 2010 Total/Median | \$ | 7,401,427 | 1.40% | 47.14% |

7

Charity Care Policies:

Hospitals use the poverty level established by Federal Poverty Guidelines (FPG) to establish need. In 2011, for a family of four, the poverty line was \$22,350². Montana's hospitals structure their charity policies on a sliding scale such that financial assistance begins with a 10% discount and progresses to a write off of 100% as a family's level of poverty approaches the FPG. Additionally 15 of the study hospitals provide financial assistance (charity) in cases of catastrophic claims or unusual situations.

Table 5 displays the lower and upper limits of the hospitals' charity policies. The shaded areas highlight changes made to policies since 2006. Our analysis of these policies over the past six years shows that six of the 10 large hospitals have made their financial assistance policies more liberal including Benefis, Northern Montana Hospital and St. Peter during the past year. The changes in policy at the small hospitals have been tracked for four years. Five of the 12 small hospitals have liberalized their policies since 2008.

Table 5
Hospital 2011 Charity Policy and Six-Year Changes

| 1103pital 2011 Chartty 1 01 | , | | .a. oa | 600 |
|-----------------------------------|---|--|--|-------|
| FACILITY | %FPG CHARITY CARE BEGINS 2006 | % FPG CHARITY CARE BEGINS 2011 | % FPG FOR FULL WRITE OFF 2006 | WRITE |
| BENEFIS HEALTH SYSTEM GREAT FALLS | 200% | 400% | 150% | 200% |
| BILLINGS CLINIC | 300% | 300% | 110% | 120% |
| BOZEMAN DEACONESS HOSPITAL | 200% | 250% | 100% | 150% |
| COMMUNITY MEDICAL CENTER MISSOULA | 300% | 300% | 200% | 200% |
| KALISPELL REGIONAL HEALTHCARE | 200% | 400% | 125% | 200% |
| NORTHERN MONTANA HOSPITAL HAVRE | 200% | 200% | 100% | 125% |
| ST. JAMES BUTTE | 400% | 400% | 200% | 200% |
| ST. PATRICK HOSPITAL | 400% | 400% | 200% | 200% |
| ST. PETER HELENA | 200% | 250% | 125% | 175% |
| ST. VINCENT HEALTHCARE | 400% | 400% | 200% | 200% |
| Average | 280% | 330% | 151% | 177% |

| FACILITY | %FPG CHARITY CARE BEGINS 2008 | % FPG CHARITY CARE BEGINS 2011 | % FPG FOR FULL WRITE 2008 | % FPG FOR FULL WRITE OFF 2011 |
|----------------------------------|---|--|------------------------------------|--|
| CENTRAL MONTANA MEDICAL CENTER | 300% | 300% | 150% | 100% |
| COMMUNITY HOSPITAL OF ANACONDA | 200% | 220% | 100% | 130% |
| FRANCES MAHON DEACONESS HOSPITAL | 175% | 200% | 100% | 100% |
| GLENDIVE MEDICAL CENTER | 200% | 200% | 100% | 100% |
| HOLY ROSARY MILES CITY | 400% | 400% | 200% | 200% |
| LIVINGSTON HEALTHCARE | 200% | 200% | 100% | 100% |
| MARCUS DALY MEMORIAL HOSPITAL | 200% | 200% | 100% | 100% |
| NORTH VALLEY HOSPITAL | 200% | 200% | 50% | 100% |
| SIDNEY HEALTH CENTER | 175% | 175% | 100% | 100% |
| ST. JOHN'S LUTHERAN HOSPITAL | 200% | 250% | 100% | 100% |
| ST. JOSEPH MEDICAL CENTER | 400% | 400% | 200% | 200% |
| ST. LUKE COMMUNITY HOSPITAL | 300% | 300% | 150% | 150% |
| Average | 246% | 254% | 121% | 123% |

² Federal Register, Vol. 76, No. 13, January 20, 2011, pp. 3637-3638

Access to Charity Care Information:

We analyze the ease of accessing charity care information at each hospital. This analysis has primarily involved studying the individual websites for each institution and assessing whether charity care/financial assistance information could be found, how difficult it was to find, and how easy it was to understand. When studying the websites, we looked for information on charity care that includes more detail than just a contact number for a patient representative.

Since 2008, hospitals that listed charity care information on their website have progressed at a relatively similar pace when it comes to the ease of navigating to charity care information. In 2008, only four of the large hospitals had information on their websites pertaining to charity care or financial assistance. This number has steadily gone up over the years of the report. Today, for all but two hospitals (Marcus Daly Memorial Healthcare and Northern MT Hospital) charity care information can easily be accessed online. For this report, easily accessed means it can be found in the first page of a Google search or be accessed from the homepage in no more than two "clicks". Nine hospitals had a link to information on charity care that could be accessed directly from their homepage. Additionally, most (17 out of 22) hospitals had a downloadable financial assistance application included in their online materials and 18 hospitals listed the specific eligibility requirements needed to qualify for charity care based on the Federal Poverty Guidelines (FPG).

Charity Care Approvals:

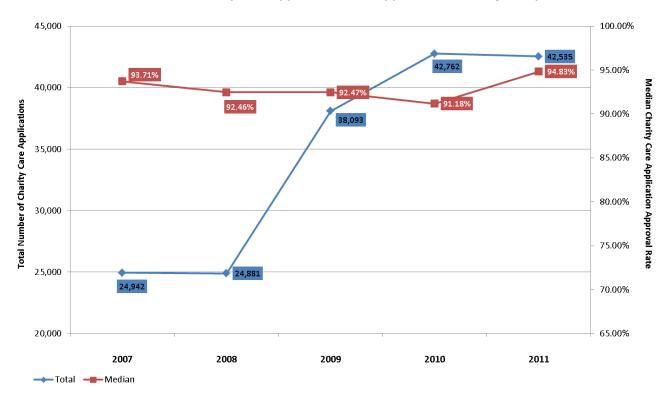
To evaluate charity approval rates among hospitals, we compare the number of applications approved to the number of patients the hospital served. "Adjusted patient days" is a volume measure that combines inpatient and outpatient care, thus capturing the total workload of the facility. Appendix 4 displays the number of approved charity applications per 1000 adjusted patient days in 2011. The number of applications to large hospitals remained virtually the same as the prior year. However, applications to the small hospitals (all located in rural Montana) grew by 33%. Approval rates for the two hospital groups have stayed fairly constant over the past several years. The trends for charity applications and approvals are displayed in Graphs 3A and 3B. It is easy to see that as the hospitals made their charity policies and applications available on their web sites that the number of applications grew dramatically while the approval rates have remained constant. Appendix 5 shows the trends in charity applications by hospital. The Affordable Care Act contains many new billing, collection and charity care requirements for nonprofit hospitals. Final rules to implement these provisions have not adopted by the IRS. When it does, hospitals' charity policies and application processes will be required to make new efforts to identify low income patients eligible for charity care.

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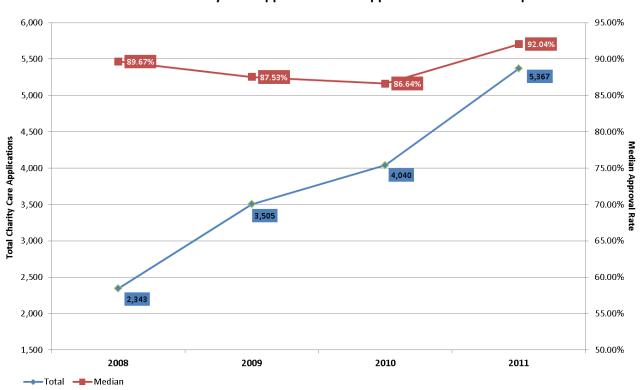
³ *Modern Healthcare*, July 8, 2013, p.30.

Graph 3A

Trend in Total Charity Care Applications and Approval Rates: Large Hospitals



Graph 3B
Trend in Total Charity Care Applications and Approval Rates: Small Hospitals



10

Uncompensated Care:

For individuals who do not qualify or fail to apply for charity care and who do not pay, the charges for services result in bad debts. The combination of charity care and bad debts comprise the total amount of charges for services that the hospital writes off as uncollectable. This sum is called uncompensated care, and its calculation allows a comparison between hospitals. Table 7 displays uncompensated care costs and their percent of operating expenses. In 2011, uncompensated care for all U.S. hospitals amounted to 5.9% of expenses, according to the American Hospital Association⁴. Montana's large hospitals reported a slightly higher median amount of 6.37% while the amount for the small hospitals was comparatively lower at 5.53%.

Whether the cost is categorized as charity or bad debt, the effect on the hospital's finances is the same: it results in free care and lowers margins. However, hospitals should make every effort to identify those patients who would qualify for charity care to avoid putting financially needy patients through the added stress of collection efforts. From Table 7 we can see that the percentage of uncompensated care is quite similar for large and small hospitals but the proportion made up by charity care is substantially higher for the large hospitals (almost 50% compared to 30%). Looked at another way, the small hospitals are not as liberal in their charity care policies as their larger counterparts even though they incur about the same percentage of uncompensated care. This is borne out in Table 5, Charity Policy. Also of note are three hospitals, St. Patrick, St. Joseph, and Francis Mahon Deaconess where charity care is a very high percentage of their total uncompensated care.

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⁴ American Hospital Association, "Uncompensated Hospital Care Cost Fact Sheet", Jan.2013, p.2.

Table 7
Uncompensated Care Cost Percent of Expense-2011

| FACILITY | CI | HARITY CARE | AD DEBT COST LCULATED RCC) | UN | NCOMPENSATED CARE COST | UNCOMP. CARE % OP EXPENSES | CHARITY CARE % UNCOMP. CARE COST |
|-----------------------------------|----|-------------|-------------------------------|----|---------------------------|----------------------------------|----------------------------------|
| ST. JAMES BUTTE | \$ | 2,975,920 | \$ 5,105,078 | \$ | 8,080,998 | 8.53% | 36.83% |
| BOZEMAN DEACONESS HOSPITAL | \$ | 5,949,813 | \$ 6,484,123 | \$ | 12,433,936 | 7.47% | 47.85% |
| ST. PATRICK HOSPITAL | \$ | 10,179,813 | \$ 4,839,718 | \$ | 15,019,531 | 6.63% | 67.78% |
| ST. PETER HELENA | \$ | 4,642,272 | \$ 4,667,066 | \$ | 9,309,338 | 6.62% | 49.87% |
| ST. VINCENT HEALTHCARE | \$ | 11,214,648 | \$ 9,168,950 | \$ | 20,383,598 | 6.60% | 55.02% |
| BILLINGS CLINIC | \$ | 13,980,338 | \$ 16,410,297 | \$ | 30,390,635 | 6.13% | 46.00% |
| KALISPELL REGIONAL HEALTHCARE | \$ | 5,822,111 | \$ 6,273,827 | \$ | 12,095,938 | 5.00% | 48.13% |
| BENEFIS HEALTH SYSTEM GREAT FALLS | \$ | 8,391,932 | \$ 7,367,836 | \$ | 15,759,768 | 4.84% | 53.25% |
| NORTHERN MONTANA HOSPITAL HAVRE | \$ | 734,257 | \$ 1,596,127 | \$ | 2,330,384 | 4.51% | 31.51% |
| COMMUNITY MEDICAL CENTER MISSOULA | | 2,317,707 | \$ 3,536,958 | \$ | 5,854,665 | 4.13% | 39.59% |
| Total/Media | | 66,208,811 | \$ 65,449,980 | \$ | 131,658,791 | 6.37% | 47.99% |
| | | | | | | | |
| LIVINGSTON HEALTHCARE | \$ | 602,988 | \$ 2,191,638 | \$ | 2,794,626 | 8.59% | 21.58% |
| HOLY ROSARY MILES CITY | \$ | 1,699,001 | \$ 1,157,377 | \$ | 2,856,378 | 7.29% | 59.48% |
| ST. JOHN'S LUTHERAN HOSPITAL | \$ | 548,037 | \$ 1,287,667 | \$ | 1,835,704 | 6.98% | 29.85% |
| ST. JOSEPH MEDICAL CENTER | \$ | 1,005,539 | \$ 612,361 | \$ | 1,617,900 | 6.37% | 62.15% |
| ST. LUKE COMMUNITY HOSPITAL | \$ | 161,614 | \$ 2,170,488 | \$ | 2,332,102 | 6.35% | 6.93% |
| MARCUS DALY MEMORIAL HOSPITAL | \$ | 343,132 | \$ 2,534,313 | \$ | 2,877,445 | 6.21% | 11.92% |
| GLENDIVE MEDICAL CENTER | \$ | 607,810 | \$ 1,415,187 | \$ | 2,022,997 | 4.84% | 30.05% |
| NORTH VALLEY HOSPITAL | \$ | 419,610 | \$ 1,430,691 | \$ | 1,850,301 | 4.60% | 22.68% |
| CENTRAL MONTANA MEDICAL CENTER | \$ | 479,247 | \$ 582,433 | \$ | 1,061,680 | 4.15% | 45.14% |
| FRANCES MAHON DEACONESS HOSPITAL | \$ | 696,091 | \$ 370,173 | \$ | 1,066,264 | 4.05% | 65.28% |
| COMMUNITY HOSPITAL OF ANACONDA | \$ | 331,881 | \$ 882,220 | \$ | 1,214,101 | 3.73% | 27.34% |
| SIDNEY HEALTH CENTER | \$ | 470,123 | \$ 651,127 | \$ | 1,121,250 | 2.55% | 41.93% |
| Total/Median | \$ | 7,365,073 | \$ 15,285,674 | \$ | 22,650,747 | 5.53% | 29.95% |

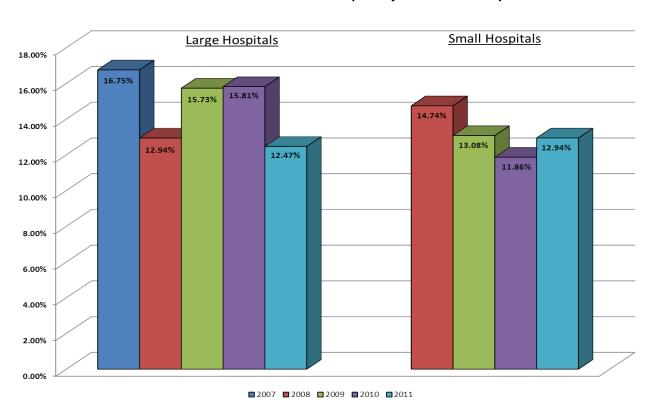
V. SUBSIDIZED SERVICES

The very large increase in subsidized services seen in FY 2010 (\$22.7 million) was not repeated in 2011. Large hospitals reported an increase of \$7.2 million while small hospitals actually reported a decrease of \$2 million. Nevertheless, subsidized services continues to be the largest category of community benefit for all hospitals comprising 40.5% of the total (charity care is second largest at 34.2%). Graphs 2A and 2B display the growth of subsidized services and the 2011 detail for each reporting hospital is found in Appendix 6.

In last year's report we observed that there were significant reporting variations among the hospitals with respect to accounting for subsidized services and these variations continue to exist. Ten of the 22 study hospitals failed to deduct charity care, Medicaid payments and/or bad debts from their subsidized services costs.

VI. HOSPITAL COLLECTION PRACTICES

Because the Attorney General has responsibility for consumer protection, we again this year evaluated certain collection procedures and activities at the study hospitals. For all hospitals, accounts totaling approximately 4.38% of operating revenues were sent to collection during 2011. The detail for amounts sent to collection can be found in Appendix 7. To compare the rate at which hospitals turn accounts over to collection agencies we looked at the number of accounts turned to collection compared to the adjusted patient days at the hospital. The trend in collection rate is shown in Graph 4.

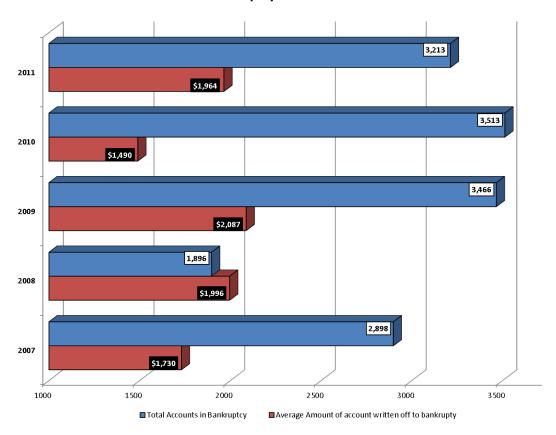


Graph 4
Rate Accounts Turned to Collection per Adjusted Patient Day

Bankruptcy:

The dollar value and the number of patient accounts which were written off in bankruptcy in 2011 followed the pattern seen over the previous five years. The average dollar value of these accounts (\$1644 in 2011) is so low that we conclude they are not the cause of bankruptcy but become included when bankruptcy protection is sought due to other financial problems including other medical bills. Graph 5 shows the number and average dollar value of accounts in bankruptcy over the past five years.

Graph 5
Bankruptcy Trends 2007-2011



VII. PRICING

Appendix 8 displays the adjusted average amounts the study hospitals charged for eleven of the most common reasons for inpatient hospitalization in 2011. The prices are not strictly comparable because the Diagnostic Related Group (DRG) classifications do not entirely reflect the differences in severity among cases. For the first time, we are able to compare Montana hospital prices to national averages and Table 8 shows comparisons for seven common reasons for hospitalization in 2011.

Table 8

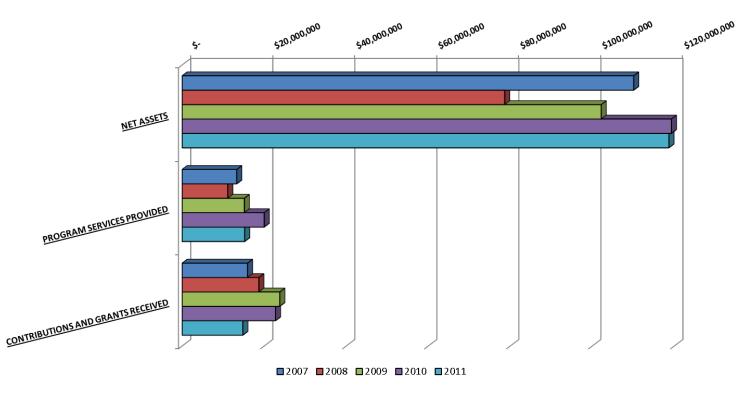
Montana Hospital Charges Compared to National Average⁵ – 2011

| Diagnostic Category | ŀ | Montana Large Mospital Average Charge | H | Montana Small Hospital Average Charge | National Average Charge | | | |
|---|----|---|----|---|-------------------------------|--------|--|--|
| Simple Pnemonia & Pleurisy w/CC (194) | \$ | 12,570 | \$ | 11,237 | \$ | 24,259 | | |
| Esophagitis (392) | \$ | 9,701 | \$ | 6,162 | \$ | 19,315 | | |
| Major Joint Replacement (470) | \$ | 32,859 | \$ | 35,885 | \$ | 49,262 | | |
| Nutritional and miscellaneous metabolic disorders (641) | | n/a | \$ | 6,344 | \$ | 17,079 | | |
| Septicemia or Severe Sepsis w/o MV 96 + Hours w Mcc (871) | \$ | 25,810 | | n/a | \$ | 49,985 | | |
| Psychoses (885) | \$ | 9,481 | | n/a | \$ | 24,314 | | |
| Rehabilitation w cc/mcc (945) | \$ | 33,190 | | n/a | \$ | 38,071 | | |

VIII. HOSPITAL FOUNDATIONS

Appendix 9 displays the size, activity level and efficiency of 19 hospital foundations. The American Institute of Philanthropy suggests that 60% or more of a charity's expenses should be spent on charitable programs and highly efficient charities devote 75% of their expenses to programs. Although seven foundations failed to reach the 60% threshold, the median experienced by all foundations is above 78%. Graph 6 shows the changes in foundation assets, gifts and services provided for large hospitals over the past five years.

Graph 6
Trends in Foundations – Large Hospitals



15

IX. CONCLUSIONS

Looking Back

When this report was initially commissioned in 2007, in addition to a question about the amount of community benefit hospitals provide, there was concern about hospitals' collection practices, pricing, charity policies and patient bankruptcies. These concerns have largely been put to rest; Montana hospitals have been shown to follow state and federal requirements pertaining to billing and collection practices. However, during the intervening period, much has changed in Montana and at the federal level related to community benefits. Most notably, the IRS issued new regulations in 2008 and again in 2010 in response to Congressional concerns and to implement certain sections of the Affordable Care Act. The new IRS standardized reporting requirements greatly improved our ability to compare hospitals and to assess the nature and amounts of community benefit.

The big picture question about community benefit is answered most succinctly in Graph 1 where hospital operating income (and therefore the value of tax exemption) has declined while the cost of community benefits has grown year by year. On operating income, the value of hospital community benefits has grown from about 300% of the value of tax exemptions in 2007 to over 500% in 2011. Over a six year period, charity care at large hospitals has increased consistently, averaging about 15% per year. Of concern is that small hospitals have recorded a decline in charity care for the past two years. Subsidized services are now the largest category of community benefit for Montana's nonprofit hospitals at more than \$87 million in 2011. For both charity care and subsidized services, accounting variations are common.

Looking Forward

Healthcare delivery and payment is undergoing enormous change and these changes could have major implications for how nonprofit hospitals deploy their community benefit resources. With the 2010 Affordable Care Act just now being implemented in ways that affect the insured as well as the uninsured, it is too soon to accurately forecast if the cost of charity care will continue to grow or if it will decline (see graphs 2 and 3). At the same time, we do know that hospital reimbursement is shifting focus to the health of communities. Of particular note is that 18 of the 22 hospitals in this study have reported on their community health needs assessments. Fourteen of the 18 Montana communities said obesity is a significant health problem and 13 said substance abuse is a major issue. The community health needs assessments required of hospitals should inform boards of directors about needed subsidized services and community health improvement services.

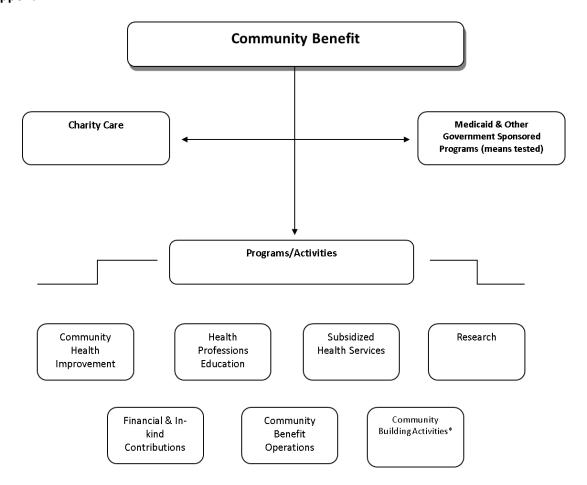
Appendix 1a
Calculation of Value of Tax Exemption on Operating Income-2011

| FACILITY NAME | 0 | PRERATING INCOME | FEDERAL ICOME TAX | IN | STATE COME TAX | _ | STIMATED OPERTY TAX | AX EXEMPT OND VALUE | PERATING TAX (EMPTION |
|-----------------------------------|----|---------------------|----------------------|----|-------------------|----|------------------------|----------------------------|-----------------------------|
| BENEFIS HEALTH SYSTEM GREAT FALLS | \$ | 12,632,599 | \$ 4,295,084 | \$ | 562,782 | \$ | 2,545,680 | \$ 1,585,175 | \$ 8,988,721 |
| BILLINGS CLINIC | \$ | 12,840,380 | \$ 4,365,729 | \$ | 572,039 | \$ | 1,384,733 | \$ 1,815,409 | \$ 8,137,911 |
| BOZEMAN DEACONESS HOSPITAL | \$ | 13,565,861 | \$ 4,612,393 | \$ | 604,359 | \$ | 118,477 | \$ 764,742 | \$ 6,099,971 |
| COMMUNITY MEDICAL CENTER MISSOULA | \$ | 5,898,711 | \$ 2,005,562 | \$ | 262,788 | \$ | 27,910 | \$ 322,206 | \$ 2,618,465 |
| KALISPELL REGIONAL HEALTHCARE | \$ | 694,165 | \$ 236,016 | \$ | 30,925 | \$ | 236,255 | \$ 753,918 | \$ 1,257,114 |
| NORTHERN MONTANA HOSPITAL HAVRE | \$ | 1,461,929 | \$ 497,056 | \$ | 65,129 | \$ | - | \$ - | \$ 562,185 |
| ST. JAMES BUTTE | \$ | (4,803,335) | \$ (1,633,134) | \$ | (213,989) | \$ | 5,290 | \$ - | \$ (1,841,832) |
| ST. PATRICK HOSPITAL | \$ | 14,999,752 | \$ 5,099,916 | \$ | 668,239 | \$ | 695,566 | \$ 673,400 | \$ 7,137,120 |
| ST. PETER HELENA | \$ | 4,601,707 | \$ 1,564,580 | \$ | 205,006 | \$ | 254,303 | \$ 593,235 | \$ 2,617,124 |
| ST. VINCENT HEALTHCARE | \$ | 7,793,878 | \$ 2,649,919 | \$ | 347,217 | \$ | 776,276 | \$ - | \$ 3,773,412 |
| | | | | | | | | | |
| CENTRAL MONTANA MEDICAL CENTER | \$ | (784,635) | \$ (266,776) | \$ | (34,955) | \$ | 15,193 | \$ 25,710 | \$ (260,828) |
| COMMUNITY HOSPITAL OF ANACONDA | \$ | 1,171,713 | \$ 398,382 | \$ | 52,200 | \$ | 14,653 | \$ - | \$ 465,235 |
| FRANCES MAHON DEACONESS HOSPITAL | \$ | 1,915,255 | \$ 651,187 | \$ | 85,325 | \$ | 26,805 | \$ - | \$ 763,316 |
| GLENDIVE MEDICAL CENTER | \$ | (1,833,761) | \$ (623,479) | \$ | (81,694) | \$ | 32,997 | \$ 387,024 | \$ (285,152) |
| HOLY ROSARY MILES CITY | \$ | 531,475 | \$ 180,702 | \$ | 23,677 | \$ | 57,272 | \$ - | \$ 261,651 |
| LIVINGSTON HEALTHCARE | \$ | 170,184 | \$ 57,863 | \$ | 7,582 | \$ | 4,387 | \$ - | \$ 69,831 |
| MARCUS DALY MEMORIAL HOSPITAL | \$ | 565,388 | \$ 192,232 | \$ | 25,188 | \$ | 161,942 | \$ 114,642 | \$ 494,004 |
| NORTH VALLEY HOSPITAL | \$ | (1,018,584) | \$ (346,319) | \$ | (45,378) | \$ | 265,984 | \$ - | \$ (125,712) |
| SIDNEY HEALTH CENTER | \$ | (1,769,268) | \$ (601,551) | \$ | (78,821) | \$ | 4,277 | \$ 306,504 | \$ (369,591) |
| ST. JOHN'S LUTHERAN HOSPITAL | \$ | 205,902 | \$ 70,007 | \$ | 9,173 | \$ | 9,432 | \$ - | \$ 88,612 |
| ST. JOSEPH MEDICAL CENTER | \$ | 230,631 | \$ 78,415 | \$ | 10,275 | \$ | 48,688 | \$ 127,526 | \$ 264,904 |
| ST. LUKE COMMUNITY HOSPITAL | \$ | 1,966,324 | \$ 668,550 | \$ | 87,600 | \$ | 4,385 | \$ 275,484 | \$ 1,036,019 |

Appendix 1b
Calculation of Value of Tax Exemption on Total Income-2011

| FACILITY NAME/CITY | TOTAL INCOME | | | ERAL INCOME | ST | ATE INCOME | | STIMATED | | AX EXEMPT | TOTAL TAX | | | |
|-----------------------------------|--------------|-------------|----|-------------|----|------------|-----|------------|----|-----------|-----------|-------------|--|--|
| | | | | TAX | | TAX | PRO | OPERTY TAX | BO | OND VALUE | E | XEMPTION | | |
| BENEFIS HEALTH SYSTEM GREAT FALLS | \$ | 14,997,289 | \$ | 5,099,078 | \$ | 668,129 | \$ | 2,545,680 | \$ | 1,585,175 | \$ | 9,898,062 | | |
| BILLINGS CLINIC | \$ | 34,107,858 | \$ | 11,596,672 | \$ | 1,519,505 | \$ | 1,384,733 | \$ | 1,815,409 | \$ | 16,316,319 | | |
| BOZEMAN DEACONESS HOSPITAL | \$ | 16,577,720 | \$ | 5,636,425 | \$ | 738,537 | \$ | 118,477 | \$ | 764,742 | \$ | 7,258,181 | | |
| COMMUNITY MEDICAL CENTER MISSOULA | \$ | 8,217,373 | \$ | 2,793,907 | \$ | 366,084 | \$ | 27,910 | \$ | 322,206 | \$ | 3,510,107 | | |
| KALISPELL REGIONAL HEALTHCARE | \$ | 6,879,960 | \$ | 2,339,186 | \$ | 306,502 | \$ | 236,255 | \$ | 753,918 | \$ | 3,635,862 | | |
| NORTHERN MONTANA HOSPITAL HAVRE | \$ | 2,846,343 | \$ | 967,757 | \$ | 126,805 | \$ | - | \$ | - | \$ | 1,094,561 | | |
| ST. JAMES BUTTE | \$ | (4,805,960) | \$ | (1,634,026) | \$ | (214,106) | \$ | 5,290 | \$ | - | \$ | (1,842,842) | | |
| ST. PATRICK HOSPITAL | \$ | 17,038,024 | \$ | 5,792,928 | \$ | 759,044 | \$ | 695,566 | \$ | 673,400 | \$ | 7,920,938 | | |
| ST. PETER HELENA | \$ | 8,882,326 | \$ | 3,019,991 | \$ | 395,708 | \$ | 254,303 | \$ | 593,235 | \$ | 4,263,236 | | |
| ST. VINCENT HEALTHCARE | \$ | 9,120,649 | \$ | 3,101,021 | \$ | 406,325 | \$ | 776,276 | \$ | - | \$ | 4,283,622 | | |
| | | | | | | | | | | | | | | |
| CENTRAL MONTANA MEDICAL CENTER | \$ | 772,146 | \$ | 262,530 | \$ | 34,399 | \$ | 15,193 | \$ | 25,710 | \$ | 337,832 | | |
| COMMUNITY HOSPITAL OF ANACONDA | \$ | 977,730 | \$ | 332,428 | \$ | 43,558 | \$ | 14,653 | \$ | - | \$ | 390,639 | | |
| FRANCES MAHON DEACONESS HOSPITAL | \$ | 2,424,785 | \$ | 824,427 | \$ | 108,024 | \$ | 26,805 | \$ | - | \$ | 959,256 | | |
| GLENDIVE MEDICAL CENTER | \$ | (1,317,031) | \$ | (447,791) | \$ | (58,674) | \$ | 32,997 | \$ | 387,024 | \$ | (86,443) | | |
| HOLY ROSARY MILES CITY | \$ | 435,274 | \$ | 147,993 | \$ | 19,391 | \$ | 57,272 | \$ | - | \$ | 224,657 | | |
| LIVINGSTON HEALTHCARE | \$ | 554,726 | \$ | 188,607 | \$ | 24,713 | \$ | 4,387 | \$ | - | \$ | 217,707 | | |
| MARCUS DALY MEMORIAL HOSPITAL | \$ | 956,757 | \$ | 325,297 | \$ | 42,624 | \$ | 161,942 | \$ | 114,642 | \$ | 644,505 | | |
| NORTH VALLEY HOSPITAL | \$ | (198,989) | \$ | (67,656) | \$ | (8,865) | \$ | 265,984 | \$ | - | \$ | 189,463 | | |
| SIDNEY HEALTH CENTER | \$ | 29,393 | \$ | 9,994 | \$ | 1,309 | \$ | 4,277 | \$ | 306,504 | \$ | 322,084 | | |
| ST. JOHN'S LUTHERAN HOSPITAL | \$ | 498,655 | \$ | 169,543 | \$ | 22,215 | \$ | 9,432 | \$ | - | \$ | 201,190 | | |
| ST. JOSEPH MEDICAL CENTER | \$ | 269,346 | \$ | 91,578 | \$ | 11,999 | \$ | 48,688 | \$ | 127,526 | \$ | 279,791 | | |
| ST. LUKE COMMUNITY HOSPITAL | \$ | 1,927,683 | \$ | 655,412 | \$ | 85,878 | \$ | 4,385 | \$ | 275,484 | \$ | 1,021,159 | | |

Appendix 2⁷



^{*} Included in Montana community benefits (See definition below)

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⁷ Taken from Julie Trocchio, "Thinking Strategically About Community Benefit," ACHE Congress on Leadership, March 2011.

Community Benefit Definitions

Charity Care:

The cost of free or discounted services provided to persons who meet the organization's criteria for financial assistance and are thereby deemed unable to pay for all or a portion of the services. Charity care does not include bad debts or uncollectable charges.

Community Benefit Operations:

The cost of activities associated with community health needs assessments as well as community benefit planning and administration. Community benefit operations also include the organization's activities associated with fundraising or grant-writing for community benefit programs.

Community Building*:

These are the costs of activities and programs that address the root causes of health problems such as poverty, homelessness and environmental problems. Examples include housing rehabilitation, economic development projects, community leadership development, and child care for residents with qualified need. *Note that although the IRS does not count community building costs as community benefit, we continue to include them in our analysis of Montana hospitals because these programs address the underpinnings of the health status of the community.

Community Health Improvement Services:

The costs of activities or programs carried out or supported for the express purpose of improving community health that are subsidized by the healthcare organization. Such services do not generate inpatient or outpatient bills, although there may be a nominal patient fee or sliding scale fee for these services.

Contributions to Community Groups:

The cost of contributions made by the organization to health care organizations and other community groups restricted to one or more of the community benefit activities.

Health Professional Education:

The cost of educational programs that result in a degree, certificate, or training necessary to be licensed to practice as a health professional, as required by state law, or continuing education necessary to retain state license or certification by a board in the individual's health profession specialty. It does not include education or training programs available exclusively to the organization's employees and medical staff or scholarships provide to those individuals. However, it does include education programs if the primary purpose of such programs is to educate health professionals in the broader community.

Research:

The cost of any study or investigation the goal of which is to generate generalizable knowledge made available to the public such as knowledge about underlying biological mechanisms of health and disease, natural processes, or principles affecting health or illness; evaluation of safety and efficacy of interventions for disease such as clinical trials and studies of therapeutic protocols; laboratory-based studies; epidemiology, health outcomes, and effectiveness; behavioral or sociological studies related to health, delivery of care, or prevention; studies related to changes in the health care delivery system; and communication of findings and observations, including publication in a medical journal. The organization may include the cost of internally funded research it conducts as well as the cost of research it conducts funded by a tax-exempt or government entity.

Subsidized Health Services:

The cost of clinical services provided despite a financial loss to the organization. In order to qualify as a subsidized health service, the organization must provide the service because it meets an identified community need. A service meets an identified community need if it is reasonable to conclude that if the organization no longer offered the service, the service would be unavailable in the community, the community's capacity to provide the service would be below the community's need, or the service would become the responsibility of government or another tax-exempt organization.

Unreimbursed Medicaid:

The unpaid costs of Medicaid and other public programs (such as State Health Insurance Program-SCHIP) for low-income persons. This is the loss created when the payments from these programs are less than the costs of caring for beneficiaries of these programs.

Appendix 3
Hospitals Community Benefits-2011

| FACILITY | СН | ARITY CARE | UNREIMB. MEDICAID COST | IM | OMM HEALTH PROVEMENT ERV./COMM BEN OPS | HE | SUBSID. EALTH SERV. | C | CONTRIBUTIONS COMM GRP | I | HEALTH PROF. ED. | F | RESEARCH | E | COMM. BUILDING | TOTAL |
|-----------------------------------|----|------------|---------------------------|----|---|----|------------------------|----|---------------------------|----|---------------------|----|-----------|----|-------------------|-------------------|
| BENEFIS HEALTH SYSTEM GREAT FALLS | \$ | 8,391,932 | \$ 345,144 | \$ | 252,120 | \$ | 13,239,455 | \$ | 1,184,492 | \$ | 163,425 | \$ | 301,279 | \$ | 43,293 | \$ 23,921,140 |
| BILLINGS CLINIC | \$ | 13,980,338 | \$ - | \$ | 3,208,325 | \$ | 7,408,444 | \$ | 196,323 | \$ | 2,059,160 | \$ | 3,637,616 | \$ | 214,491 | \$ 30,704,697 |
| BOZEMAN DEACONESS HOSPITAL | \$ | 5,949,813 | \$ 2,336,296 | \$ | 396,211 | \$ | 6,988,386 | \$ | 532,346 | \$ | 166,204 | \$ | - | \$ | 22,844 | \$ 16,392,100 |
| COMMUNITY MEDICAL CENTER MISSOULA | \$ | 2,317,707 | \$ 2,154,755 | \$ | 199,203 | \$ | 7,430,258 | \$ | 190,919 | \$ | 585,596 | \$ | - | \$ | 29,500 | \$ 12,907,938 |
| KALISPELL REGIONAL HEALTHCARE | \$ | 5,822,111 | \$ 4,095,776 | \$ | 173,396 | \$ | 7,831,446 | \$ | 19,278 | \$ | 216,646 | \$ | - | \$ | 81,054 | \$ 18,239,707 |
| NORTHERN MONTANA HOSPITAL HAVRE | \$ | 734,257 | \$ 864,448 | \$ | 7,728 | \$ | 1,585,380 | \$ | 23,226 | \$ | 20,532 | \$ | - | \$ | 12,034 | \$ 3,247,605 |
| ST. JAMES BUTTE | \$ | 2,975,920 | \$ 3,156,976 | \$ | 519,486 | \$ | 199,379 | \$ | 15,656 | \$ | 41,613 | \$ | - | \$ | 406,028 | \$ 7,315,058 |
| ST. PATRICK HOSPITAL | \$ | 10,179,813 | \$ 4,952,006 | \$ | 394,545 | \$ | 15,086,174 | \$ | 41,850 | \$ | 197,380 | \$ | 66,682 | \$ | 5,224 | \$ 30,923,674 |
| ST. PETER HELENA | \$ | 4,642,272 | \$ 1,626,539 | \$ | 373,158 | \$ | 8,819,976 | \$ | 47,479 | \$ | 77,040 | \$ | - | \$ | - | \$ 15,586,464 |
| ST. VINCENT HEALTHCARE | \$ | 11,214,648 | \$ 10,085,568 | \$ | 2,630,828 | \$ | 4,369,216 | \$ | 383,467 | \$ | 393,187 | \$ | 3,840 | \$ | 366,739 | \$ 29,447,493 |
| Total 2011 | \$ | 66,208,811 | \$ 29,617,508 | \$ | 8,155,000 | \$ | 72,958,114 | \$ | 2,635,036 | \$ | 3,920,783 | \$ | 4,009,417 | \$ | 1,181,207 | \$ 188,685,876 |
| Total 2010 | \$ | 61,418,318 | \$ 20,198,785 | \$ | 7,548,819 | \$ | 65,238,238 | \$ | 3,068,153 | \$ | 4,626,152 | \$ | 2,361,847 | \$ | 1,785,131 | \$ 166,245,443 |
| | | | | | | | | | | | | | | | | |
| CENTRAL MONTANA MEDICAL CENTER | \$ | 479,247 | \$ - | \$ | 14,803 | \$ | 854,125 | \$ | 10,665 | \$ | - | \$ | - | \$ | 12,423 | \$ 1,371,263 |
| COMMUNITY HOSPITAL OF ANACONDA | \$ | 331,881 | \$ - | \$ | 149,214 | \$ | 3,025,335 | \$ | 10,385 | \$ | 1,257 | \$ | - | \$ | 1,150 | \$ 3,519,222 |
| FRANCES MAHON DEACONESS HOSPITAL | \$ | 696,091 | \$ - | \$ | 38,798 | \$ | 2,419,983 | \$ | - | \$ | - | \$ | - | \$ | - | \$ 3,154,872 |
| GLENDIVE MEDICAL CENTER | \$ | 607,810 | \$ - | \$ | 101,566 | \$ | 1,913,794 | \$ | 70,217 | \$ | 26,909 | \$ | - | \$ | 4,337 | \$ 2,724,633 |
| HOLY ROSARY MILES CITY | \$ | 1,699,001 | \$ - | \$ | 234,515 | \$ | 151,249 | \$ | 31,904 | \$ | 171,081 | \$ | - | \$ | 121,942 | \$ 2,409,692 |
| LIVINGSTON HEALTHCARE | \$ | 602,988 | \$ - | \$ | 69,383 | \$ | - | \$ | 4,050 | \$ | 3,971 | \$ | - | \$ | - | \$ 680,392 |
| MARCUS DALY MEMORIAL HOSPITAL | \$ | 343,132 | \$ - | \$ | 243,403 | \$ | 1,346,945 | \$ | 33,444 | \$ | 2,000 | \$ | - | \$ | 81,231 | \$ 2,050,155 |
| NORTH VALLEY HOSPITAL | \$ | 419,610 | \$ - | \$ | 89,943 | \$ | 856,111 | \$ | 75,414 | \$ | 22,271 | \$ | - | \$ | 65,918 | \$ 1,529,267 |
| SIDNEY HEALTH CENTER | \$ | 470,123 | \$ - | \$ | 65,036 | \$ | 911,855 | \$ | 65,514 | \$ | 10,144 | \$ | - | \$ | - | \$ 1,522,672 |
| ST. JOHN'S LUTHERAN HOSPITAL | \$ | 548,037 | \$ - | \$ | 15,113 | \$ | 2,109,315 | \$ | 10,579 | \$ | - | \$ | - | \$ | 72,811 | \$ 2,755,855 |
| ST. JOSEPH MEDICAL CENTER | \$ | 1,005,539 | \$ - | \$ | 49,707 | \$ | 3,180 | \$ | 11,780 | \$ | 6,660 | \$ | - | \$ | 100 | \$ 1,076,966 |
| ST. LUKE COMMUNITY HOSPITAL | \$ | 161,614 | \$ 2,028,016 | \$ | 15,436 | \$ | 570,773 | \$ | 89,396 | \$ | 357,446 | \$ | - | \$ | 44,123 | \$ 3,266,804 |
| Total 2011 | \$ | 7,365,073 | \$ 2,028,016 | \$ | 1,086,917 | \$ | 14,162,665 | \$ | 413,348 | \$ | 601,739 | \$ | - | \$ | 404,035 | \$ 26,061,793 |
| Total 2010 | \$ | 7,401,427 | \$ 1,714,809 | \$ | 1,149,056 | \$ | 16,170,058 | \$ | 437,246 | \$ | 523,015 | \$ | - | \$ | 518,002 | \$ 27,913,613 |

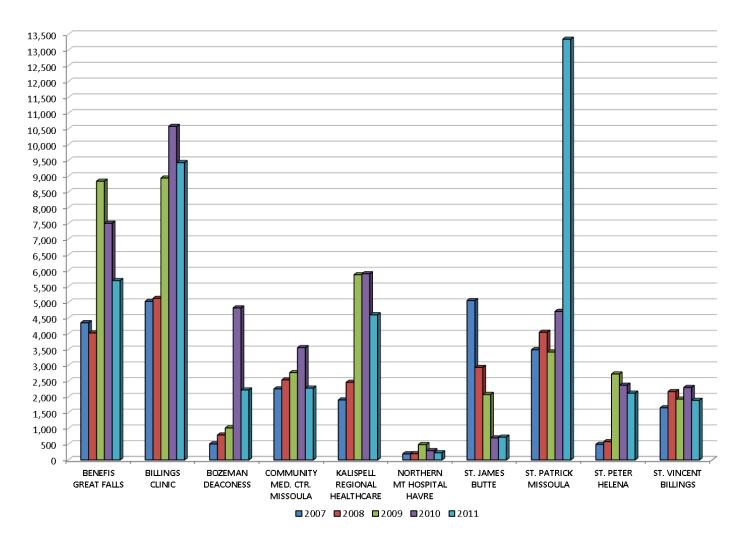
Appendix 4

Approved Charity Applications per 1000 Adjusted Patient Days

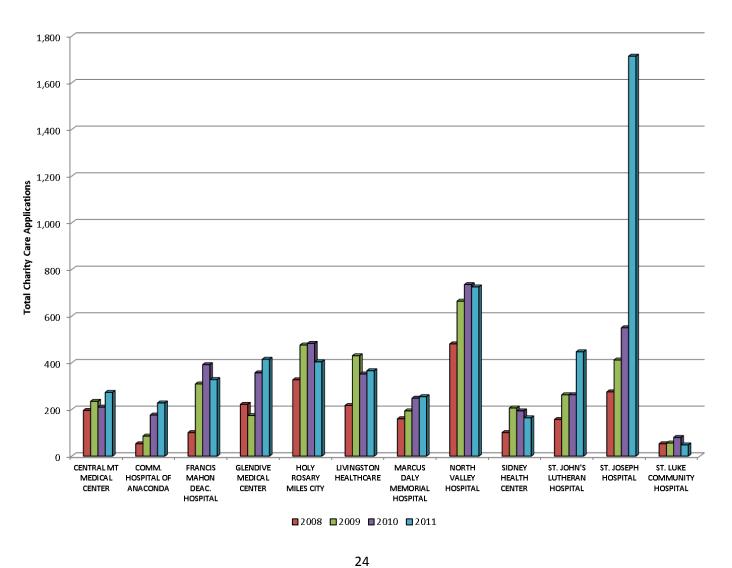
| FACILITY NAME/CITY | APPROVALS Per 1000 ADJ. PATIENT DAYS | TOTAL CHARITY APPLICATIONS | CHARITY APPLICATIONS APPROVED | PERCENT APPROVED | PER | G. COST CHARITY CASE PROVED |
|-----------------------------------|--------------------------------------|----------------------------------|-------------------------------------|---------------------|-----|--------------------------------------|
| ST. PATRICK HOSPITAL | 166.48 | 13348 | 11736 | 87.92% | \$ | 867 |
| KALISPELL REGIONAL HEALTHCARE | 59.97 | 4605 | 4345 | 94.35% | \$ | 1,340 |
| BENEFIS HEALTH SYSTEM GREAT FALLS | 51.77 | 5690 | 5538 | 97.33% | \$ | 1,515 |
| BOZEMAN DEACONESS HOSPITAL | 49.68 | 2220 | 2163 | 97.43% | \$ | 2,751 |
| COMMUNITY MEDICAL CENTER MISSOULA | 43.83 | 2279 | 1972 | 86.53% | \$ | 1,175 |
| BILLINGS CLINIC | 43.23 | 9433 | 8285 | 87.83% | \$ | 1,687 |
| ST. PETER HELENA | 29.29 | 2118 | 1825 | 86.17% | \$ | 2,544 |
| ST. JAMES BUTTE | 28.35 | 723 | 689 | 95.30% | \$ | 4,319 |
| ST. VINCENT HEALTHCARE | 21.34 | 1892 | 1822 | 96.30% | \$ | 6,155 |
| NORTHERN MONTANA HOSPITAL HAVRE | 17.64 | 227 | 227 | 100.00% | \$ | 3,235 |
| 2011 Average/Totals | 51.16 | 42535 | 38602 | 92.92% | \$ | 2,559 |
| 2010 Average/Totals | 54.55 | 42762 | 38800 | 91.77% | \$ | 2,202 |
| | | | | | | |
| ST. JOSEPH MEDICAL CENTER | 136.11 | 1714 | 1599 | 93.29% | \$ | 629 |
| NORTH VALLEY HOSPITAL | 52.88 | 725 | 677 | 93.38% | \$ | 620 |
| GLENDIVE MEDICAL CENTER | 39.44 | 415 | 396 | 95.42% | \$ | 1,535 |
| FRANCES MAHON DEACONESS HOSPITAL | 32.62 | 328 | 266 | 81.10% | \$ | 2,617 |
| ST. JOHN'S LUTHERAN HOSPITAL | 26.76 | 447 | 331 | 74.05% | \$ | 1,656 |
| LIVINGSTON HEALTHCARE | 23.56 | 366 | 335 | 91.53% | \$ | 1,800 |
| CENTRAL MONTANA MEDICAL CENTER | 18.11 | 273 | 258 | 94.51% | \$ | 1,858 |
| COMMUNITY HOSPITAL OF ANACONDA | 16.41 | 228 | 211 | 92.54% | \$ | 1,573 |
| SIDNEY HEALTH CENTER | 9.65 | 164 | 121 | 73.78% | \$ | 3,885 |
| HOLY ROSARY MILES CITY | 7.05 | 404 | 393 | 97.28% | \$ | 4,323 |
| MARCUS DALY MEMORIAL HOSPITAL | 4.76 | 255 | 96 | 37.65% | \$ | 3,574 |
| ST. LUKE COMMUNITY HOSPITAL | 0.99 | 48 | 38 | 79.17% | \$ | 4,253 |
| 2011 Average/Totals | 30.69 | 5367 | 4721 | 83.64% | \$ | 2,360 |
| 2010 Average/Totals | 24.35 | 4040 | 3535 | 83.71% | \$ | 2,465 |

Appendix 5A

Change in Total Charity Applications: Large Hospitals



Appendix 5B **Change in Total Charity Care Applications: Small Hospitals**



Appendix 6
Subsidized Services Detail

| Facility | and | . • | | rauma Intensive | | Physician Clinics | | Inpatient Units: Burn, Rehab, Other | | | | Renal Dialysis Services | | Subsidized Continuing Care | | | | alliative Care | Outpatient Services and Other | | | Total |
|-----------------------------------|------|-----------|-------|-----------------|------|------------------------|----|---|----|-----------|-----|-------------------------------|-----|----------------------------------|-----|----------|-----|-------------------|-------------------------------------|-----------|------|-----------|
| BENEFIS HEALTH SYSTEM GREAT FALLS | \$ | - | \$ 11 | 1,849 | \$: | 3,754,727 | \$ | 120,580 | \$ | - | \$3 | ,862,463 | \$ | - | \$ | 108,824 | \$2 | 2,234,064 | \$ | 3,146,948 | \$13 | 3,239,455 |
| BILLINGS CLINIC | \$ | (473,095) | \$ | - | \$: | 2,637,190 | \$ | 1 | \$ | - | \$2 | ,013,251 | \$2 | 2,918,940 | \$ | 312,158 | \$ | - | \$ | - | \$ 7 | 7,408,444 |
| BOZEMAN DEACONESS HOSPITAL | \$ | | \$ | | \$! | 5,804,676 | \$ | 1 | \$ | 442,408 | \$ | 38,385 | \$ | 20,405 | \$ | - | \$ | 240,202 | \$ | 442,310 | \$ 6 | 5,988,386 |
| COMMUNITY MEDICAL CENTER MISSOULA | \$ | - | \$ | - | \$ (| 6,850,623 | \$ | 458,719 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 120,916 | \$ 7 | 7,430,258 |
| KALISPELL REGIONAL HEALTHCARE | \$ 2 | ,345,433 | \$ | | \$ | - | \$ | 1 | \$ | 1,570,540 | \$ | - | \$ | 515,622 | \$1 | ,147,866 | \$ | 1 | \$ 2 | 2,251,985 | \$ 7 | 7,831,446 |
| NORTHERN MONTANA HOSPITAL HAVRE | \$ | 255,810 | \$ | | \$ | - | \$ | 123,932 | \$ | 98,050 | \$ | 124,166 | \$ | 898,641 | \$ | - | \$ | 1 | \$ | 84,781 | \$ 1 | 1,585,380 |
| ST. JAMES BUTTE | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 199,379 | \$ | 199,379 |
| ST. PATRICK HOSPITAL | \$10 | ,768,747 | \$ | - | \$ | - | \$ | - | \$ | 242,117 | \$1 | ,828,673 | \$ | 27,610 | \$1 | ,693,520 | \$ | - | \$ | 525,507 | \$15 | 5,086,174 |
| ST. PETER HELENA | \$ | - | \$ | - | \$! | 5,786,574 | \$ | 886,338 | \$ | - | \$ | - | \$ | - | \$ | 341,576 | \$ | - | \$ 1 | L,805,488 | \$ 8 | 3,819,976 |
| ST. VINCENT HEALTHCARE | \$ | 453,632 | \$ | - | \$ | 313,902 | \$ | 600,508 | \$ | 595,192 | \$ | - | \$ | - | \$ | 448,007 | \$ | 621,790 | \$ 1 | 1,336,185 | \$ 4 | 4,369,216 |
| Total | \$13 | ,350,527 | \$ 11 | 1,849 | \$2 | 5,147,692 | \$ | 2,190,077 | \$ | 2,948,307 | \$7 | ,866,938 | \$4 | ,381,218 | \$4 | ,051,951 | \$3 | 3,096,056 | \$ 9 | 9,913,499 | \$72 | 2,958,114 |

| Facility | an | | Neonatal Intensive Care | | Physician | | Inpatient Units: Burn, Rehab, Other | | | | Renal Dialysis Services | | Subsidized Continuing Care | | | | Palliative Care | | Outpatient Services and Other | | | Total |
|----------------------------------|----|-----------|-------------------------------|---|-----------|-----------|---|-----------|----|--------|-------------------------------|---|----------------------------------|---------|----|---------|--------------------|--------|-------------------------------------|---------|------|-----------|
| CENTRAL MONTANA MEDICAL CENTER | \$ | 278,893 | \$ | - | \$ | 150,659 | \$ | - | \$ | - | \$ | - | \$ 4 | 24,573 | \$ | - | \$ | - | \$ | - | \$ | 854,125 |
| COMMUNITY HOSPITAL OF ANACONDA | \$ | 54,681 | \$ | - | \$ | 2,976,241 | \$ | - | \$ | 19,051 | \$ | - | \$ (| 24,638) | \$ | - | \$ | - | \$ | - | \$ 3 | 3,025,335 |
| FRANCES MAHON DEACONESS HOSPITAL | \$ | 370,293 | \$ | - | \$ | 620,166 | \$ | 1,118,021 | \$ | 5,441 | \$ | - | \$ | 80,235 | \$ | - | \$ | - | \$ | 225,827 | \$ 2 | 2,419,983 |
| GLENDIVE MEDICAL CENTER | \$ | 487,347 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$1,0 | 48,791 | \$ | 327,660 | \$ | - | \$ | 49,996 | \$ 2 | 1,913,794 |
| HOLY ROSARY MILES CITY | \$ | - | \$ | - | \$ | 76,047 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 75,202 | \$ | - | \$ | 151,249 |
| LIVINGSTON HEALTHCARE | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| MARCUS DALY MEMORIAL HOSPITAL | \$ | 255,256 | \$ | - | \$ | 64,196 | \$ | - | \$ | - | \$ | - | \$1,0 | 27,406 | \$ | - | \$ | - | \$ | 87 | \$ 1 | 1,346,945 |
| NORTH VALLEY HOSPITAL | \$ | 106 | \$ | - | \$ | 831,918 | | | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 24,087 | \$ | 856,111 |
| SIDNEY HEALTH CENTER | \$ | 92,051 | \$ | - | \$ | 644,553 | \$ | 131,945 | \$ | - | \$ | - | \$ | 9,844 | \$ | - | \$ | - | \$ | 33,462 | \$ | 911,855 |
| ST. JOHN'S LUTHERAN HOSPITAL | \$ | 1,289,198 | \$ | - | \$ | 514,766 | \$ | 2,576 | \$ | - | \$ | - | \$ 3 | 02,775 | \$ | - | \$ | - | \$ | - | \$ 2 | 2,109,315 |
| ST. JOSEPH MEDICAL CENTER | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 3,180 | \$ | 3,180 |
| ST. LUKE COMMUNITY HOSPITAL | \$ | - | \$ | - | \$ | 570,773 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 570,773 |
| Total | \$ | 2,827,825 | \$ | - | \$ | 6,449,319 | \$ | 1,252,542 | \$ | 24,492 | \$ | - | \$2,8 | 68,986 | \$ | 327,660 | \$ | 75,202 | \$ | 336,639 | \$14 | 4,162,665 |

Appendix 7

Amounts Sent to Collection as Percent of Operating Revenue – 2011

| FACILITY | OPERATING REVENUES | | | AMOUNT URNED TO OLLECTION | NUMBER OF INDIVIDUALS TURNED TO COLLECTION | AMOUNT AS % OF OP REV | ADJUSTED PATIENT DAYS | COLLECTION RATE % OF ADJ PATIENT DAYS | AVERAGE AMOUNT PER INDIVIDUAL |
|-----------------------------------|-----------------------|-------------|----|---------------------------------|---|--------------------------|-----------------------------|--|--|
| BOZEMAN DEACONESS HOSPITAL | \$ | 180,059,169 | \$ | 10,197,757 | 6400 | 5.66% | 43,535 | 14.70% | \$ 1,593 |
| NORTHERN MONTANA HOSPITAL HAVRE | \$ | 53,095,801 | \$ | 2,903,633 | 2865 | 5.47% | 12,866 | 22.27% | \$ 1,013 |
| COMMUNITY MEDICAL CENTER MISSOULA | \$ | 147,702,568 | \$ | 7,668,161 | 4104 | 5.19% | 44,991 | 9.12% | \$ 1,868 |
| ST. PATRICK HOSPITAL | \$ | 241,485,158 | \$ | 12,316,658 | 14204 | 5.10% | 70,495 | 20.15% | \$ 867 |
| ST. VINCENT HEALTHCARE | \$ | 316,640,729 | \$ | 15,556,267 | 7644 | 4.91% | 85,397 | 8.95% | \$ 2,035 |
| ST. PETER HELENA | \$ | 145,258,607 | \$ | 7,036,767 | 13840 | 4.84% | 62,316 | 22.21% | \$ 508 |
| KALISPELL REGIONAL HEALTHCARE | \$ | 242,586,748 | \$ | 8,759,612 | 3907 | 3.61% | 72,452 | 5.39% | \$ 2,242 |
| BILLINGS CLINIC | \$ | 508,311,127 | \$ | 18,171,168 | 8976 | 3.57% | 191,653 | 4.68% | \$ 2,024 |
| ST. JAMES BUTTE | \$ | 89,985,646 | \$ | 1,588,893 | 2488 | 1.77% | 24,303 | 10.24% | \$ 639 |
| BENEFIS HEALTH SYSTEM GREAT FALLS | \$ | 338,323,022 | \$ | 5,765,297 | 7436 | 1.70% | 106,971 | 6.95% | \$ 775 |
| | | | | | | | | | |
| LIVINGSTON HEALTHCARE | \$ | 32,717,647 | \$ | 3,569,279 | 2698 | 10.91% | 14,220 | 18.97% | \$ 1,323 |
| MARCUS DALY MEMORIAL HOSPITAL | \$ | 46,881,091 | \$ | 4,669,197 | 1904 | 9.96% | 20,162 | 9.44% | \$ 2,452 |
| ST. JOHN'S LUTHERAN HOSPITAL | \$ | 26,493,920 | \$ | 2,526,546 | 1713 | 9.54% | 12,370 | 13.85% | \$ 1,475 |
| NORTH VALLEY HOSPITAL | \$ | 39,229,642 | \$ | 3,642,456 | 2673 | 9.28% | 12,802 | 20.88% | \$ 1,363 |
| ST. LUKE COMMUNITY HOSPITAL | \$ | 38,709,899 | \$ | 3,290,811 | 1888 | 8.50% | 38,551 | 4.90% | \$ 1,743 |
| COMMUNITY HOSPITAL OF ANACONDA | \$ | 33,699,006 | \$ | 2,221,901 | 2760 | 6.59% | 12,861 | 21.46% | \$ 805 |
| GLENDIVE MEDICAL CENTER | \$ | 39,969,655 | \$ | 1,888,445 | 1031 | 4.72% | 10,041 | 10.27% | \$ 1,832 |
| SIDNEY HEALTH CENTER | \$ | 42,250,706 | \$ | 1,818,020 | 3044 | 4.30% | 12,545 | 24.26% | \$ 597 |
| HOLY ROSARY MILES CITY | \$ | 39,689,295 | \$ | 1,654,018 | 1238 | 4.17% | 55,728 | 2.22% | \$ 1,336 |
| CENTRAL MONTANA MEDICAL CENTER | \$ | 24,819,070 | \$ | 782,518 | 776 | 3.15% | 14,245 | 5.45% | \$ 1,008 |
| ST. JOSEPH MEDICAL CENTER | \$ | 25,618,776 | \$ | 806,255 | 1748 | 3.15% | 11,748 | 14.88% | \$ 461 |
| FRANCES MAHON DEACONESS HOSPITAL | \$ | 28,224,037 | \$ | 721,940 | 710 | 2.56% | 8,154 | 8.71% | \$ 1,017 |

Appendix 8

Average Hospital Prices

| Facility | Pne | 194 Simple emonia & urisy w/CC | a & | | 470 Major Joint Replacement | | 765 Cesarean w cc/mcc | | | | 775 Vaginal Delivery w/o complications | | 1 | | 795 Normal Newborn | | 871 oticemia Severe psis w/o IV 96 + ours w Mcc | Ps | 885 ychoses | | 945 abilitation cc/mcc |
|-----------------------------------|-----|---|-----|--------|-----------------------------------|----|-----------------------------|----|--------|----|---|----|-------|----|--------------------------|----|---|----|----------------|-----|------------------------------|
| BENEFIS GREAT FALLS | \$ | 12,633 | \$ | 8,824 | \$ 34,535 | \$ | 11,031 | \$ | 8,609 | \$ | 4,538 | \$ | 3,277 | \$ | 1,563 | \$ | 29,731 | \$ | 7,920 | \$ | 27,798 |
| BILLINGS CLINIC | \$ | 11,407 | \$ | 9,872 | \$ 30,560 | \$ | 16,704 | \$ | 12,721 | \$ | 6,001 | \$ | 3,290 | \$ | 1,823 | \$ | 18,703 | \$ | 9,238 | | n/a |
| BOZEMAN DEACONESS HOSPITAL | \$ | 9,692 | \$ | 7,540 | \$ 27,615 | \$ | 11,601 | \$ | 9,822 | \$ | 4,796 | \$ | 2,737 | \$ | 1,881 | \$ | 19,868 | | n/a | | n/a |
| COMMUNITY MEDICAL CENTER MISSOULA | \$ | 11,627 | \$ | 10,548 | \$ 33,273 | \$ | 15,272 | \$ | 11,733 | \$ | 7,085 | \$ | 3,770 | \$ | 1,606 | \$ | 24,568 | | n/a | \$ | 58,473 |
| KALISPELL REGIONAL HEALTHCARE | \$ | 14,205 | \$ | 11,265 | \$ 25,304 | \$ | 14,597 | \$ | 12,729 | \$ | 5,673 | \$ | 1,662 | \$ | 1,710 | \$ | 25,130 | \$ | 11,069 | \$ | 28,210 |
| NORTHERN MONTANA HOSPITAL HAVRE | \$ | 11,525 | \$ | 6,912 | \$ 38,324 | \$ | 12,501 | \$ | 10,187 | \$ | 5,657 | \$ | 2,992 | \$ | 2,258 | \$ | 19,210 | \$ | 4,412 | n/a | |
| ST. JAMES BUTTE | \$ | 14,474 | \$ | 10,501 | \$ 43,541 | \$ | 15,954 | \$ | 16,224 | \$ | 6,940 | \$ | 2,704 | \$ | 1,938 | \$ | 33,451 | | n/a | | n/a |
| ST. PATRICK HOSPITAL | \$ | 12,701 | \$ | 11,640 | \$ 32,045 | | n/a | | n/a | | n/a | | n/a | | n/a | \$ | 30,660 | \$ | 14,732 | \$ | 26,983 |
| ST. PETER HELENA | \$ | 13,729 | \$ | 9,287 | \$ 30,442 | \$ | 8,657 | \$ | 8,117 | \$ | 4,525 | \$ | 3,672 | \$ | 2,016 | \$ | 28,348 | \$ | 8,815 | | n/a |
| ST. VINCENT HEALTHCARE | \$ | 13,708 | \$ | 10,624 | \$ 32,953 | \$ | 15,770 | \$ | 12,567 | \$ | 6,867 | \$ | 2,515 | \$ | 1,905 | \$ | 28,430 | \$ | 10,178 | \$ | 24,484 |
| Average | \$ | 12,570 | \$ | 9,701 | \$ 32,859 | \$ | 13,565 | \$ | 11,412 | \$ | 5,787 | \$ | 2,958 | \$ | 1,856 | \$ | 25,810 | \$ | 9,481 | \$ | 33,190 |

| | 194 | | 194 195 | | | 392 | | 470 | | 641 | | 765 | | 766 | | 775 | | 794 | 795 | |
|----------------------------------|-----|---------------------------------------|---------|-----------------------------------|----|-------------|----|-------------|----|-----------|----|-----------|----|---------------|-----|----------|-------------|---------|-----|-------|
| Pacility | | Simple Pnemonia & Pleurisy w/CC | | Simple Pneumonia & Pleurisy | | Esophagitis | | lajor Joint | Νι | ıt & Misc | | esarean w | Ce | esarean | V | aginal | N | eonate | No | ormal |
| | | | | | | | | Replacement | | Metab Dis | | CC/MCC | | w/o CC/MCC | | elivery | W | / other | Ne | wborn |
| | | | | | | | | | | No Mcc | | | | | | w/o | significant | | | |
| | | | W | o Cc/Mcc | | | | | | | | | | | cor | nplicati | pr | oblems | | |
| | | | | | | | | | | | | | | | | ons | | | | |
| CENTRAL MONTANA MEDICAL CENTER | \$ | 7,406 | \$ | 6,450 | \$ | 4,365 | \$ | 28,430 | \$ | 5,568 | \$ | 9,539 | \$ | 8,513 | \$ | 3,464 | \$ | 3,102 | \$ | 1,905 |
| COMMUNITY HOSPITAL OF ANACONDA | \$ | 10,670 | \$ | 6,745 | \$ | 7,005 | \$ | 40,918 | \$ | 5,401 | \$ | 9,485 | \$ | 10,495 | \$ | 5,821 | \$ | 2,101 | \$ | 1,483 |
| FRANCES MAHON DEACONESS HOSPITAL | \$ | 13,285 | \$ | 6,751 | | n/a | \$ | 33,363 | \$ | 7,177 | \$ | 11,164 | \$ | 9,816 | \$ | 4,661 | | n/a | \$ | 1,649 |
| GLENDIVE MEDICAL CENTER | \$ | 13,203 | \$ | 8,325 | \$ | 6,108 | \$ | 37,621 | \$ | 4,740 | \$ | 9,763 | \$ | 8,826 | \$ | 4,429 | \$ | 1,747 | \$ | 1,435 |
| HOLY ROSARY MILES CITY | \$ | 10,721 | \$ | 7,035 | \$ | 6,431 | \$ | 39,257 | \$ | 4,996 | \$ | 12,700 | \$ | 11,603 | \$ | 5,212 | \$ | 2,557 | \$ | 1,665 |
| LIVINGSTON HEALTHCARE | \$ | 12,161 | \$ | 6,496 | \$ | 5,636 | \$ | 38,551 | \$ | 4,320 | \$ | 10,856 | \$ | 9,741 | \$ | 4,285 | \$ | 2,237 | \$ | 1,804 |
| MARCUS DALY MEMORIAL HOSPITAL | \$ | 13,639 | \$ | 9,630 | \$ | 6,989 | \$ | 54,498 | \$ | 7,643 | | n/a | \$ | 12,478 | \$ | 5,254 | \$ | 2,396 | \$ | 1,983 |
| NORTH VALLEY HOSPITAL | \$ | 13,619 | \$ | 10,332 | \$ | 8,394 | \$ | 29,702 | \$ | 8,213 | \$ | 14,553 | \$ | 11,692 | \$ | 6,344 | \$ | 5,432 | \$ | 2,783 |
| SIDNEY HEALTH CENTER | \$ | 9,877 | \$ | 8,688 | \$ | 5,120 | \$ | 24,614 | \$ | 5,549 | \$ | 12,018 | \$ | 8,799 | \$ | 5,078 | \$ | 1,558 | \$ | 1,267 |
| ST. JOHN'S LUTHERAN HOSPITAL | \$ | 10,263 | \$ | 7,533 | \$ | 7,039 | \$ | 40,687 | \$ | 6,219 | \$ | 13,717 | \$ | 13,717 | \$ | 7,101 | \$ | 2,300 | \$ | 1,150 |
| ST. JOSEPH MEDICAL CENTER | \$ | 6,443 | \$ | 5,357 | \$ | 4,237 | \$ | 27,098 | \$ | 9,956 | \$ | 9,869 | \$ | 8,957 | \$ | 5,967 | \$ | 2,479 | \$ | 1,827 |
| ST. LUKE COMMUNITY HOSPITAL | \$ | 13,560 | \$ | 7,766 | \$ | 6,463 | | n/a | | n/a | \$ | 16,294 | \$ | 14,426 | \$ | 7,294 | | n/a | \$ | 1,911 |
| Average | \$ | 11,237 | \$ | 7,592 | \$ | 6,162 | \$ | 35,885 | \$ | 6,344 | \$ | 11,814 | \$ | 10,755 | \$ | 5,409 | \$ | 2,591 | \$ | 1,739 |

Appendix 9

Hospital Foundation Assets, Receipts and Expenses-2011

| FACILITY NAME | NET | T ASSETS | CONTRIBUTIONS AND GRANTS | | | TOTAL REVENUE | IDRAISING COSTS | PROGRAM SERVICES EXPENSE | - | OTAL PENSES | TOTAL EXPENSES PROGRAM SERVICES % DIRECT PUBLIC SUPPORT |
|-----------------------------------|-----|------------|-----------------------------|-----------|----|------------------|------------------------|--------------------------------|-----|----------------|---|
| BENEFIS HEALTH SYSTEM GREAT FALLS | \$ | 20,814,564 | \$ | 1,191,749 | \$ | 1,839,231 | \$ - | \$ 744,449 | \$1 | ,013,898 | 73.42% |
| BILLINGS CLINIC | \$ | 32,294,245 | \$ | 3,018,787 | \$ | 4,825,105 | \$ 40,914 | 3,422,150 | \$3 | ,755,220 | 90.82% |
| BOZEMAN DEACONESS HOSPITAL | \$ | 19,957,006 | \$ | 1,917,508 | \$ | 2,772,146 | \$ 361,600 | \$ 1,521,225 | \$2 | ,167,376 | 70.19% |
| COMMUNITY MEDICAL CENTER MISSOULA | \$ | 5,732,745 | \$ | 631,232 | \$ | 727,981 | \$ - | \$ 514,532 | \$1 | ,045,195 | 49.23% |
| KALISPELL REGIONAL HEALTHCARE | \$ | 5,032,265 | \$ | 1,251,755 | \$ | 1,319,259 | \$ 117,971 | \$ 500,510 | \$1 | ,019,511 | 49.09% |
| NORTHERN MONTANA HOSPITAL HAVRE | \$ | 1,635,161 | \$ | 159,346 | \$ | 205,802 | \$ 57,084 | \$ 200,465 | \$ | 296,997 | 67.50% |
| ST. JAMES BUTTE | \$ | 577,267 | \$ | 251,050 | \$ | 262,627 | \$ - | \$ 1,000 | \$ | 177,147 | 0.56% |
| ST. PATRICK HOSPITAL | \$ | 5,652,936 | \$ | 1,632,968 | \$ | 1,960,773 | \$ 402,162 | \$ 1,300,452 | \$2 | ,049,886 | 63.44% |
| ST. PETER HELENA | \$ | 11,355,818 | \$ | 601,394 | \$ | 1,187,442 | \$ 4,552 | \$ 2,019,016 | \$2 | ,147,287 | 94.03% |
| ST. VINCENT HEALTHCARE | \$ | 29,373,880 | \$ | 5,858,391 | \$ | 6,297,581 | \$ 270,608 | \$ 6,786,028 | \$7 | ,864,949 | 86.28% |
| | | | | | | | | | | | |
| CENTRAL MONTANA MEDICAL CENTER | | n/a | | n/a | | n/a | n/a | n/a | | n/a | n/a |
| COMMUNITY HOSPITAL OF ANACONDA | \$ | 326,803 | \$ | 37,978 | \$ | 58,518 | \$ - | \$ - | \$ | 62,011 | 0.00% |
| FRANCES MAHON DEACONESS HOSPITAL | | n/a | | n/a | | n/a | n/a | n/a | | n/a | n/a |
| GLENDIVE MEDICAL CENTER | \$ | 1,830,204 | \$ | 79,602 | \$ | 301,325 | \$ - | \$ 60,911 | \$ | 60,911 | 100.00% |
| HOLY ROSARY MILES CITY | \$ | 1,172,105 | \$ | 247,057 | \$ | 339,650 | \$ - | \$ 182,019 | \$ | 211,922 | 85.89% |
| LIVINGSTON HEALTHCARE | \$ | 1,233,725 | \$ | 151,577 | \$ | 155,029 | \$ - | \$ 152,733 | \$ | 152,786 | 99.97% |
| MARCUS DALY MEMORIAL HOSPITAL | \$ | 1,368,776 | \$ | 75,342 | \$ | 204,366 | \$ - | \$ 36,500 | \$ | 89,447 | 40.81% |
| NORTH VALLEY HOSPITAL | \$ | 742,050 | \$ | 48,770 | \$ | 66,169 | \$ - | \$ 78,370 | \$ | 82,107 | 95.45% |
| SIDNEY HEALTH CENTER | \$ | 6,302,732 | \$ | 566,981 | \$ | 824,903 | \$ 31,819 | \$ 435,655 | \$ | 578,533 | 75.30% |
| ST. JOHN'S LUTHERAN HOSPITAL | \$ | 2,297,091 | \$ | 644,527 | \$ | 699,205 | \$ 1,063 | \$ 12,268 | \$ | 48,617 | 25.23% |
| ST. JOSEPH MEDICAL CENTER | | n/a | | n/a | | n/a | n/a | n/a | | n/a | n/a |

Supplement to:

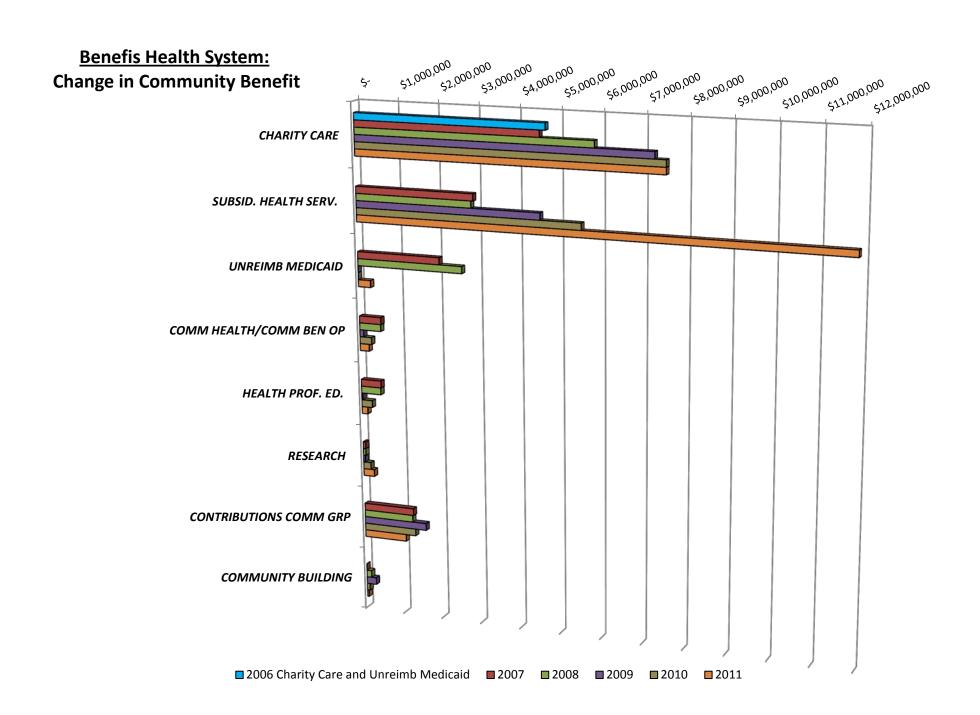
Montana's Hospitals: Issues and Facts Related to the Charitable Purposes of Our Hospitals and the Protection of Montana Consumers Sixth Annual Report

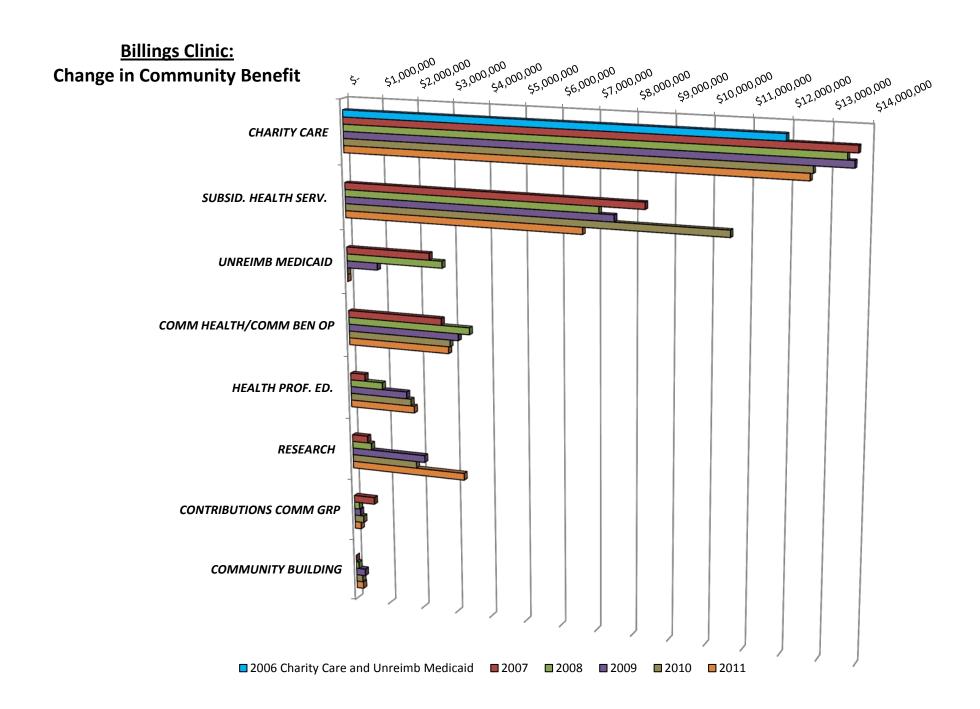
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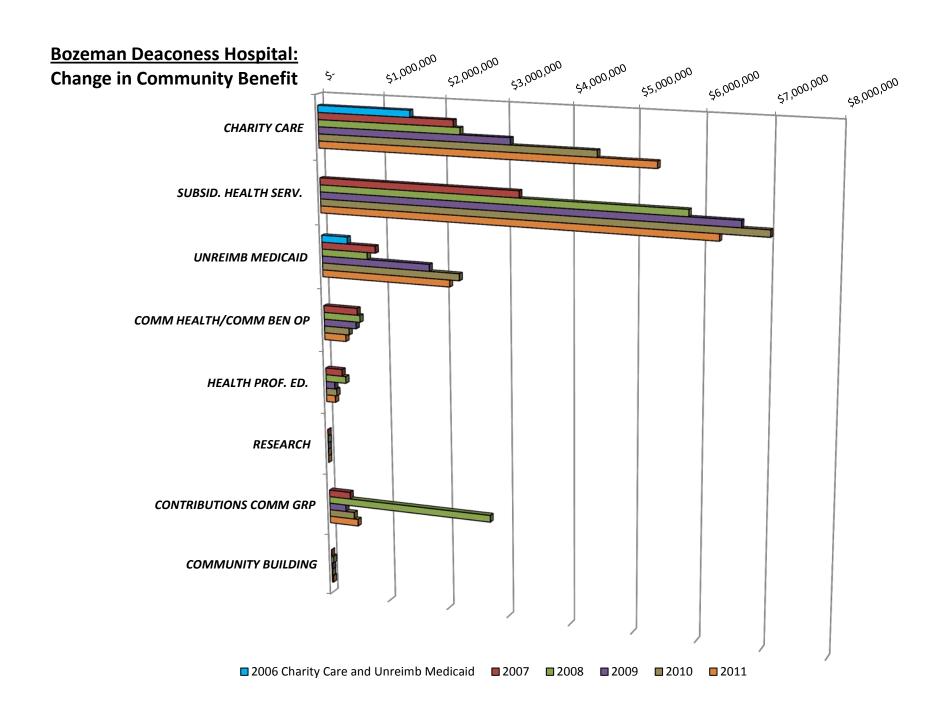
Lawrence L. White, Jr., MHA, FACHE

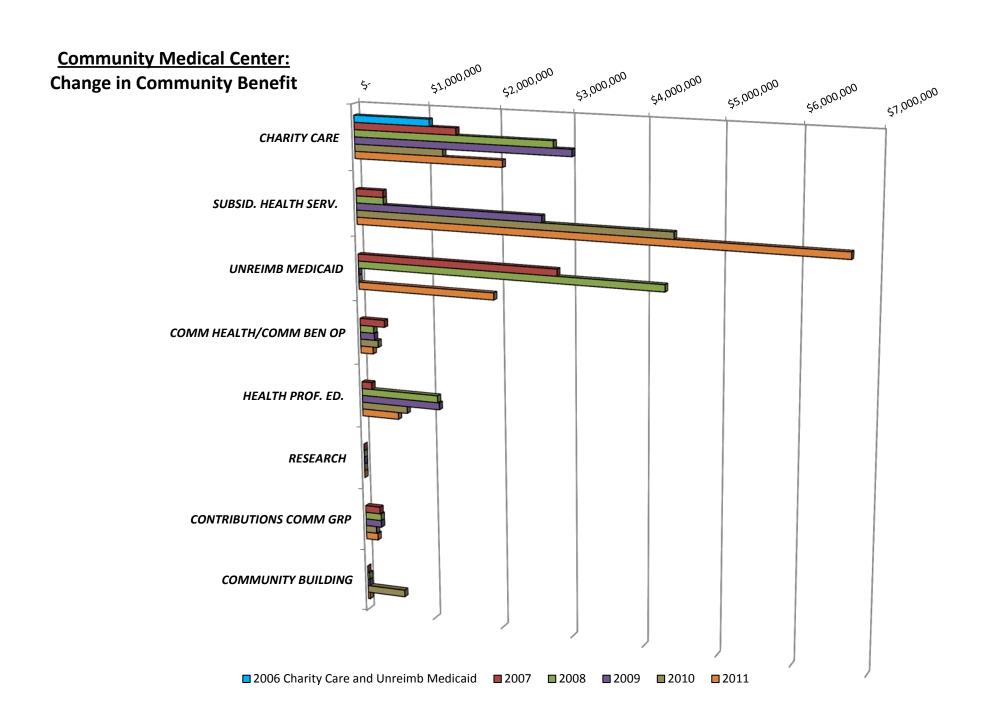
Anna Iverson Buckner, MA, MPH

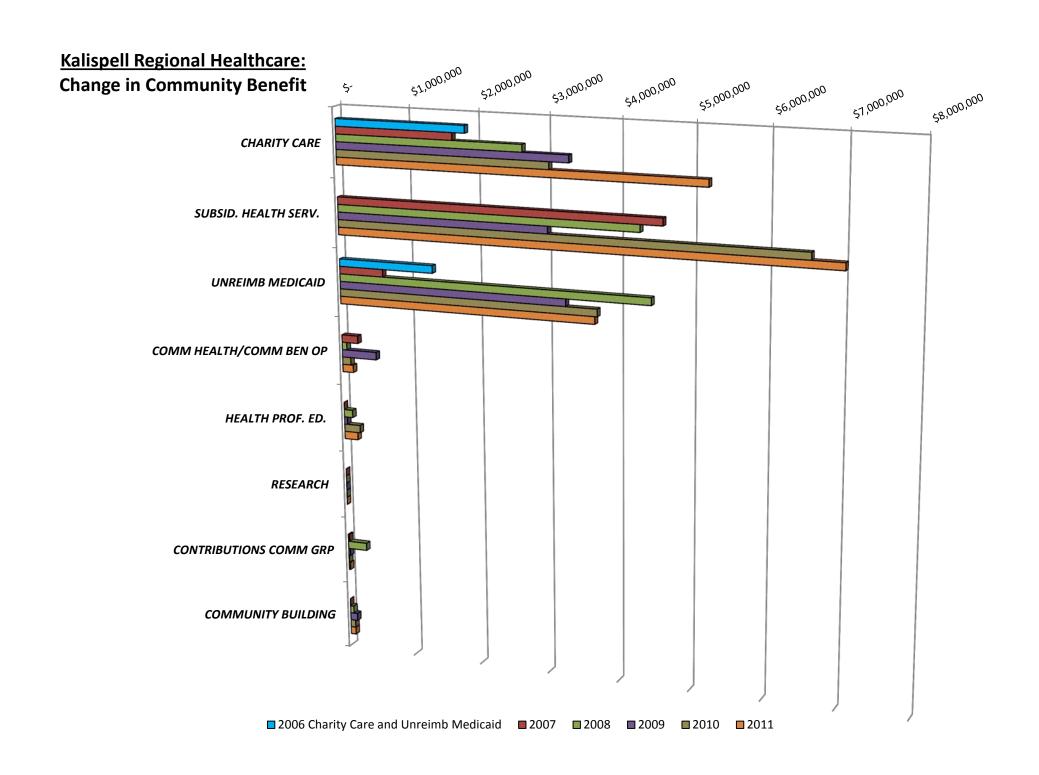
January 2014

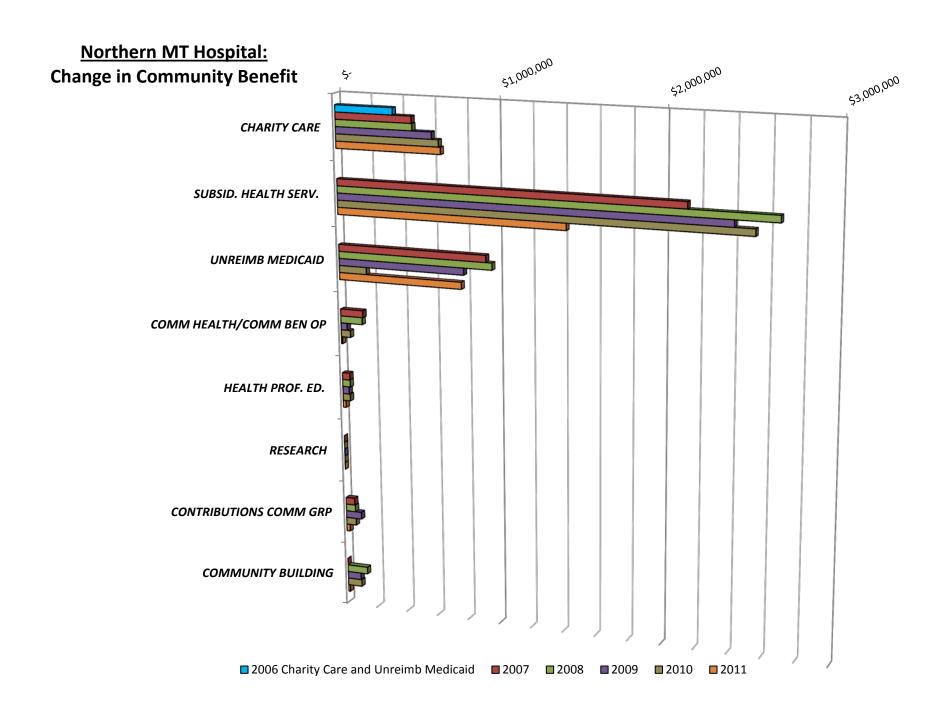


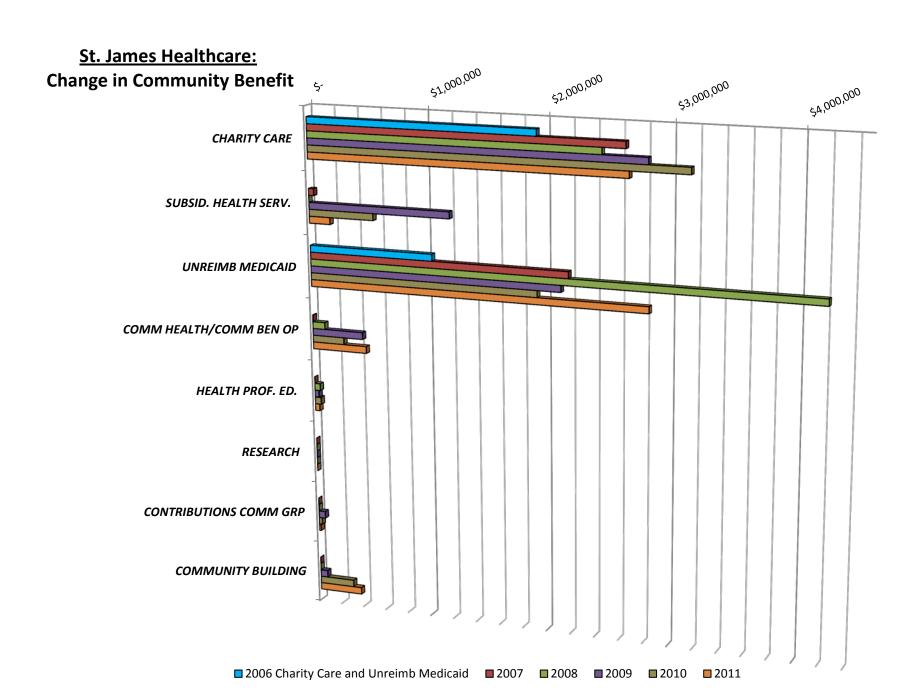


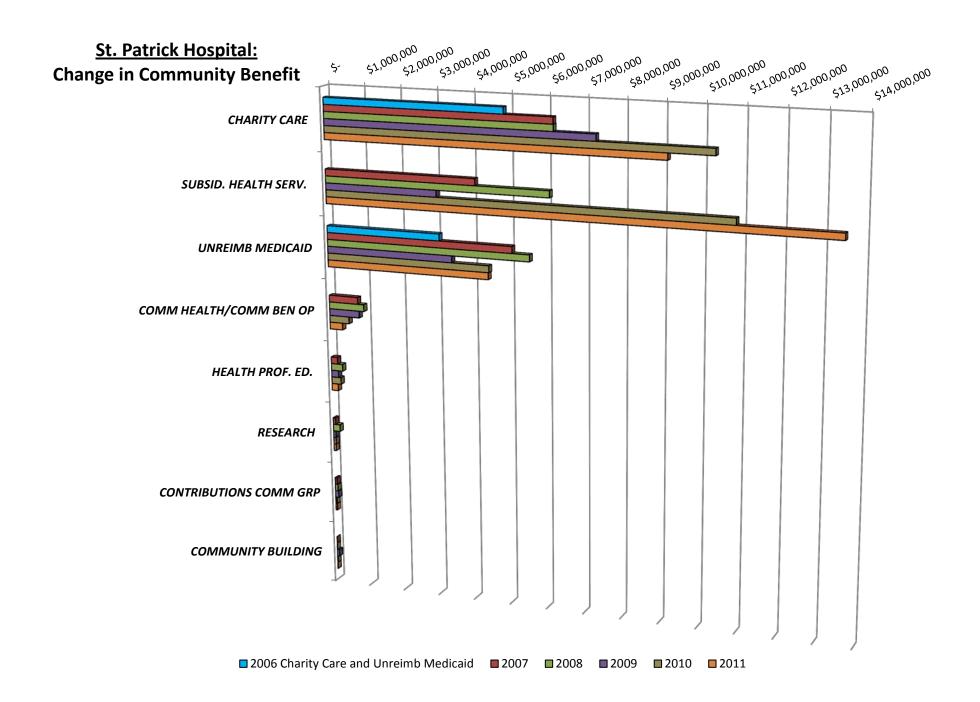


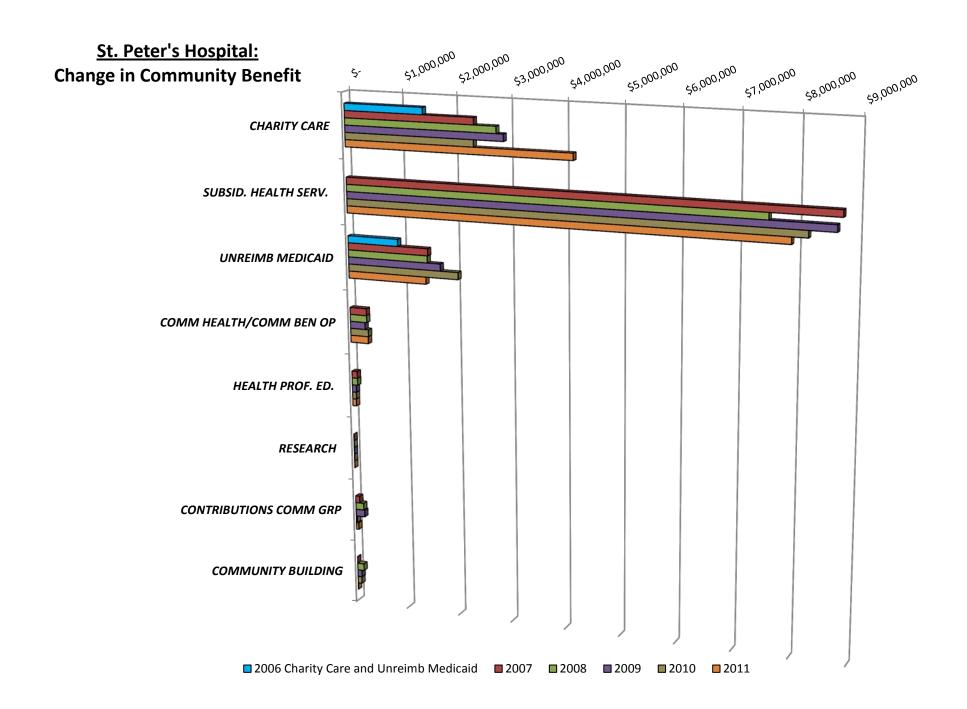


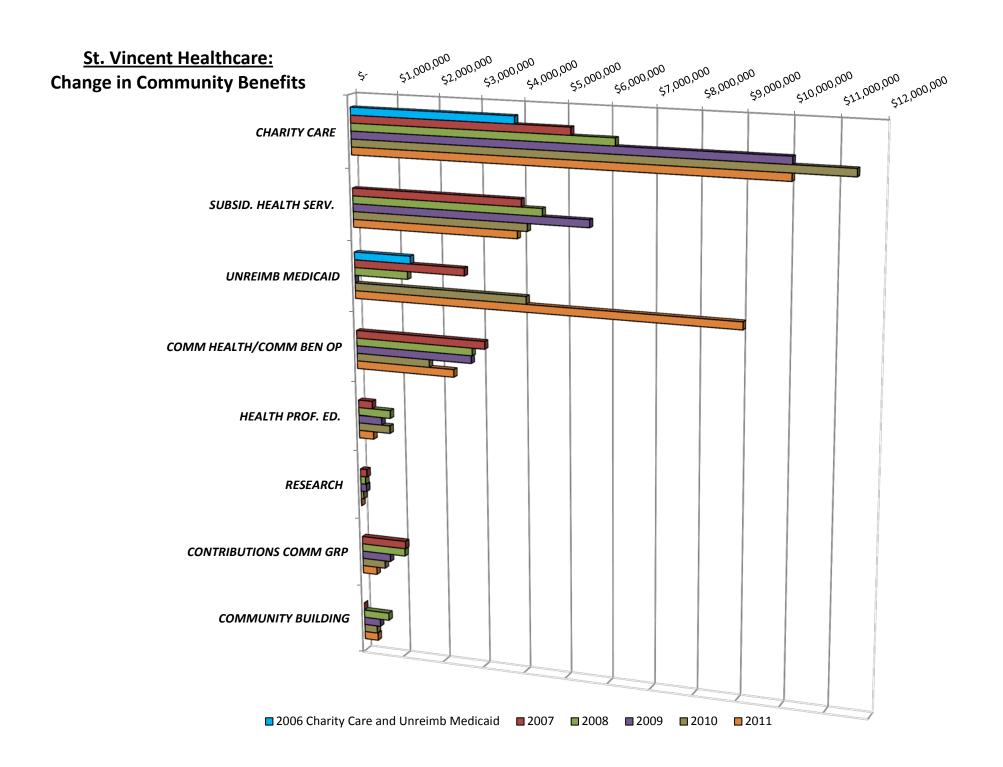




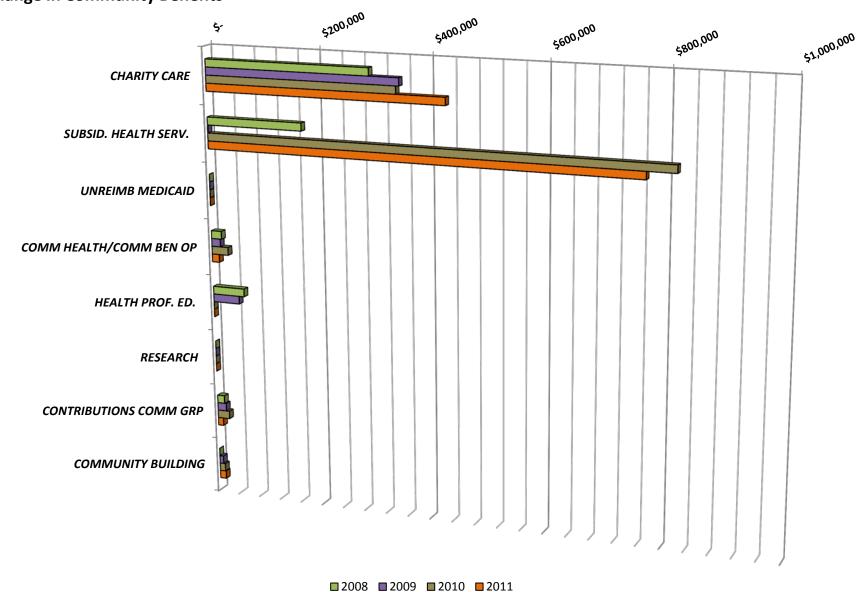




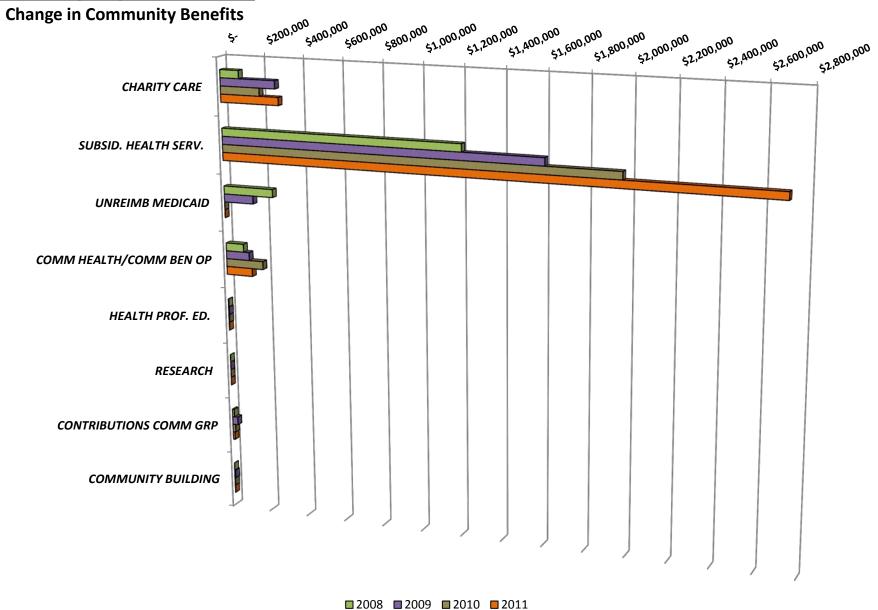




<u>Central MT Medical Center</u> Change in Community Benefits

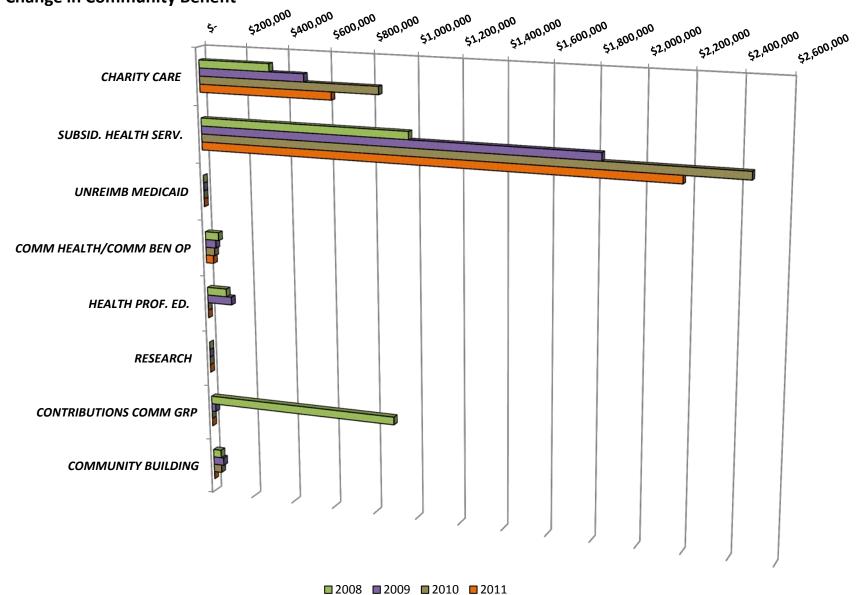


Community Hospital of Anaconda

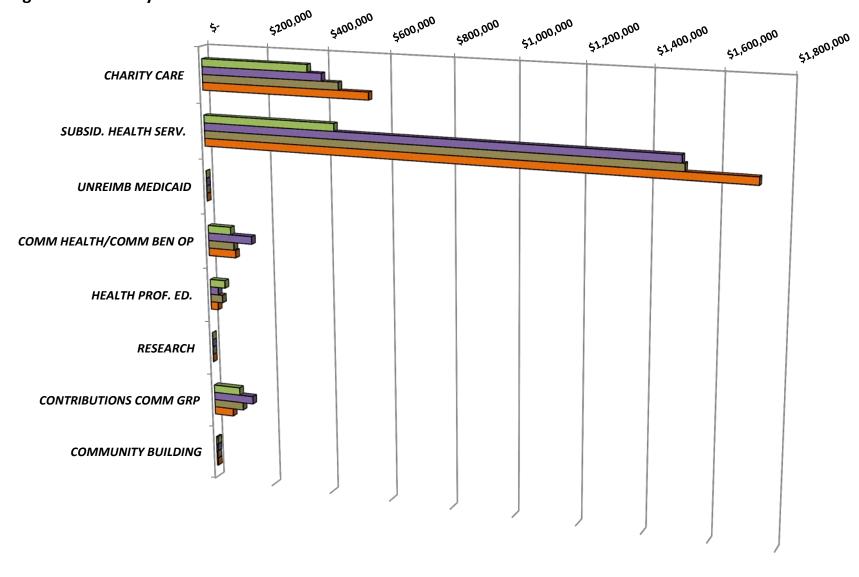


Frances Mahon Deaconess Hospital

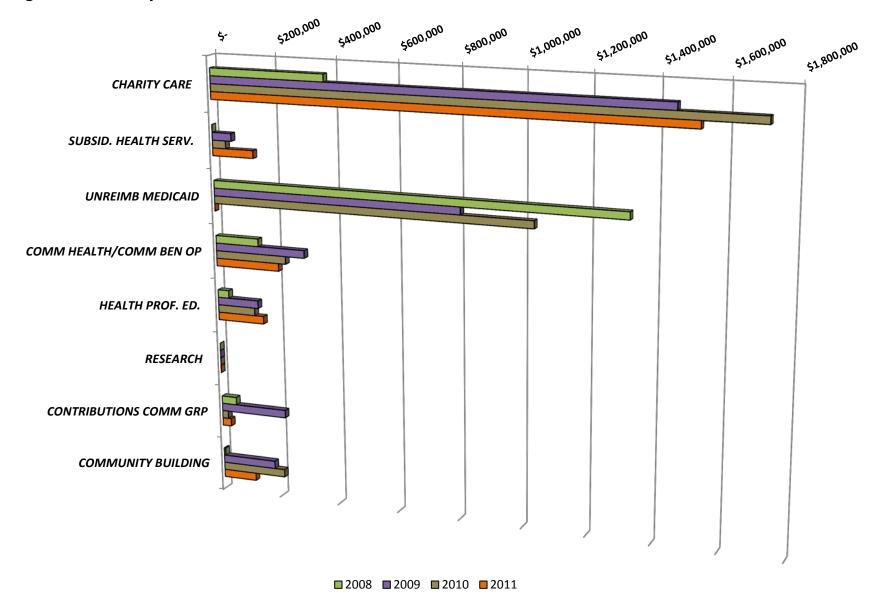
Change in Community Benefit



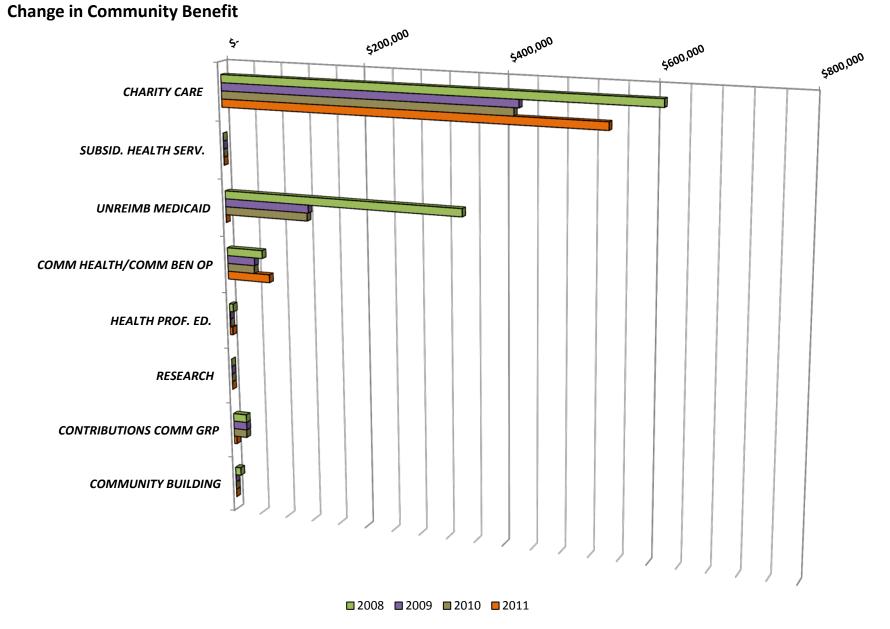
Glendive Medical Center Change in Community Benefits



Holy Rosary Healthcare Change in Community Benefit

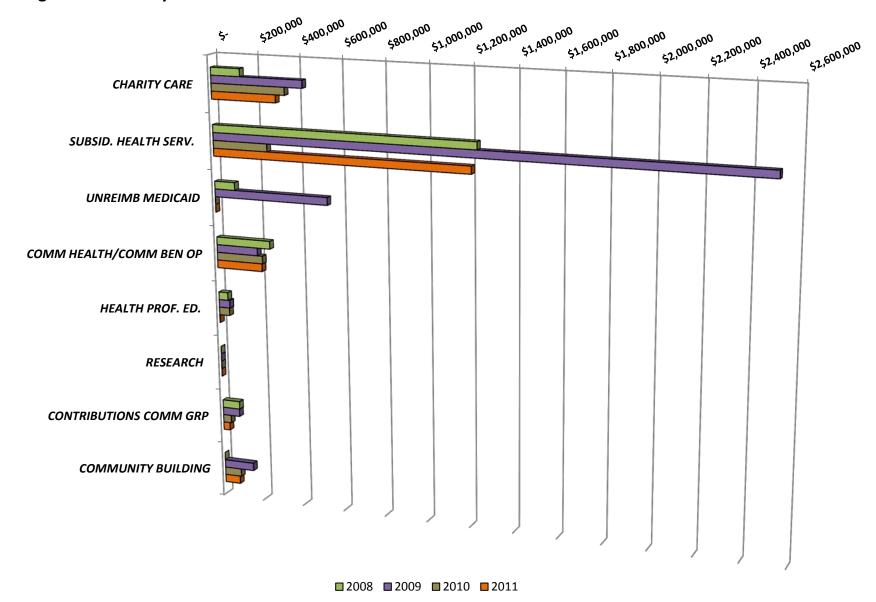


Livingston Healthcare

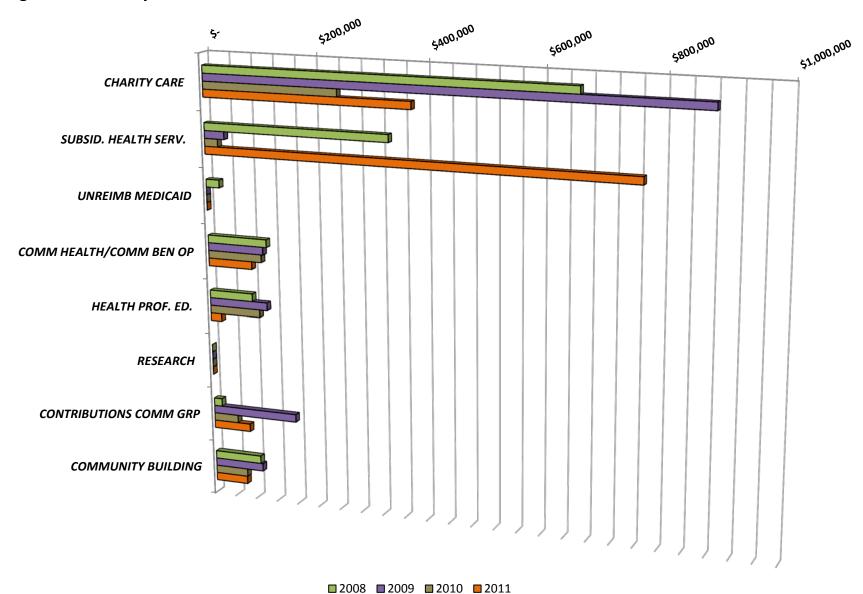


Marcus Daly Memorial Hospital

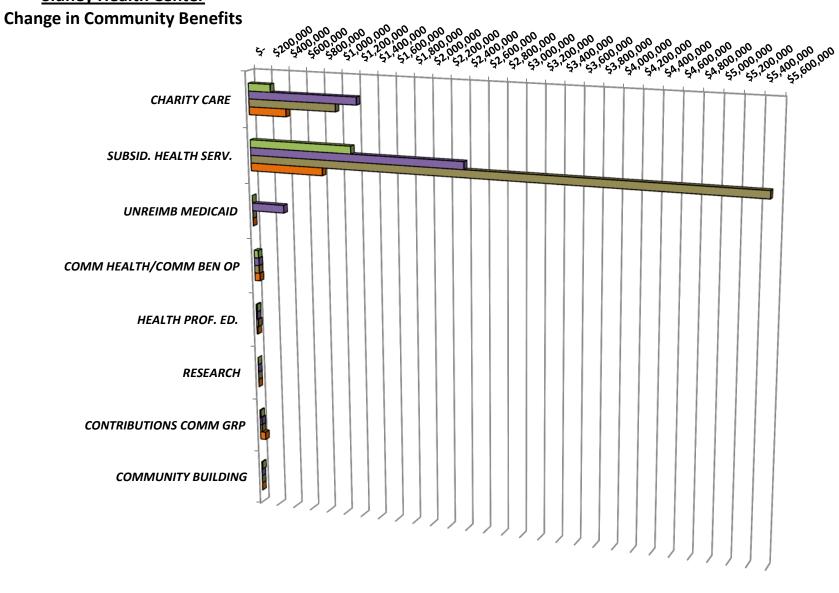
Change in Community Benefit



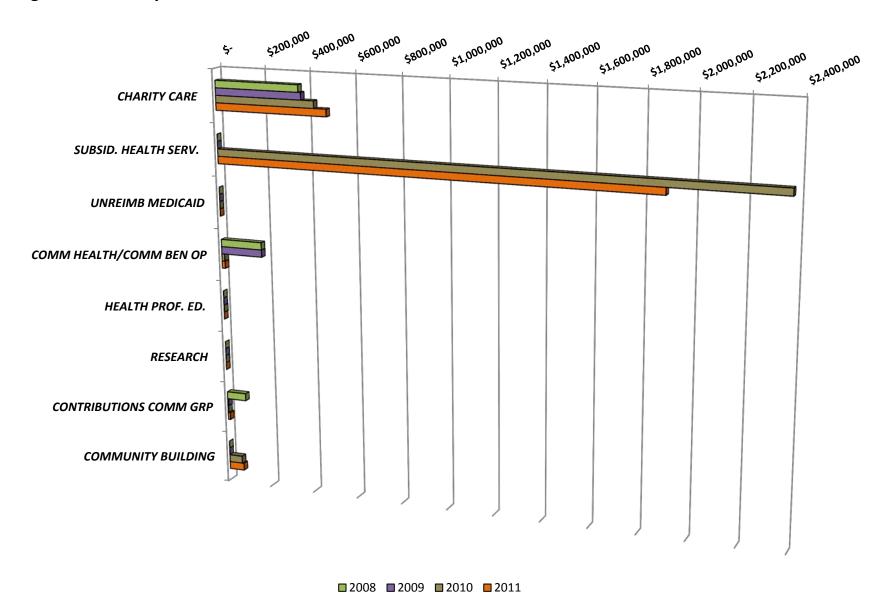
North Valley Hospital Change in Community Benefit

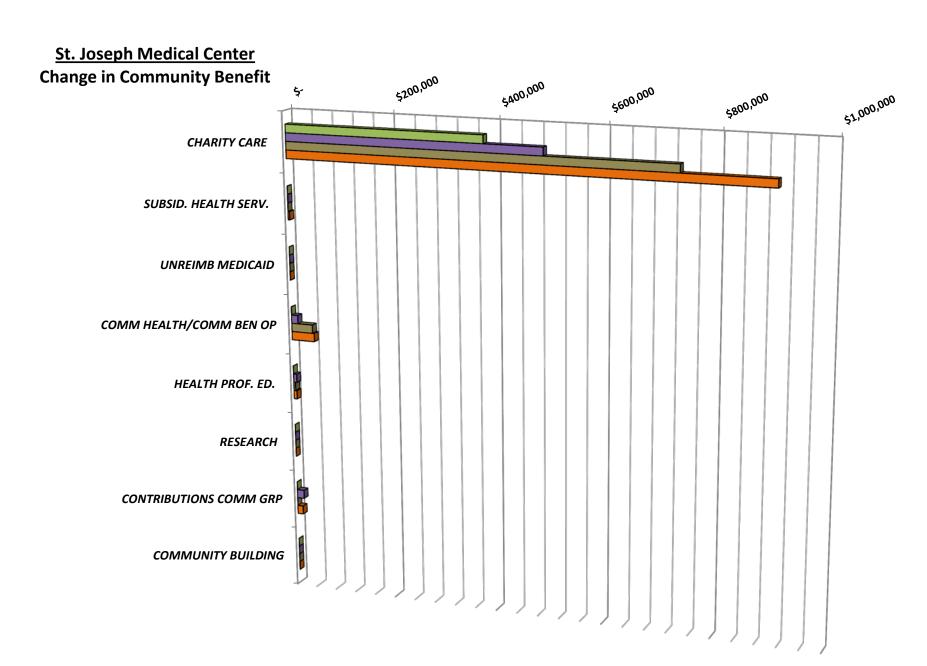


Sidney Health Center



St. Johns Lutheran Hospital Change in Community Benefits





St. Luke Community Hospital Change in Community Benefits

